School of Urban Studies, Planning and Architecture (SUSPA)

Detailed Project Report June, 2016

(For Smart, Competitive, Sustainable and Inclusive Cities & Towns)

5th State Finance Commission, Bihar

Preface

- 1. Global experience shows that urbanization is inevitable and desirable. Over the decades, correlation between PCI and urbanization is increasing. It is both the cause (as the engine of growth, enabler of economies of scale in providing goods & services, and promoter of social mobility) and the consequence of development.
- 2. Urbanization is the lowest for Bihar and has increased from mere 9.59 % in 1981 to just 11.29% in 2011 as against 22.89% and 31.16% respectively for All India. Correspondingly, PCI (based on NSDP) of Bihar was only 34% and 40% of All India in 2001-02 and 2013-14 respectively. Rural areas inherently have higher & deeper poverty, lower PCI, lower socio–economic infrastructure, and do not attract investment & talent. Infact both the people and the service providers do not wish to stay in rural areas. Hence Bihar has to make major conscious efforts to urbanize rapidly, provide quality infrastructure & services in cities & towns and thereby attract investment & talent.
- 3. State Government evidently needs to create an institution of excellence for producing Urban Planning and Management professionals of global standard in large numbers to support this process of rapid but planned urbanization, as there is an acute shortage of such professionals all over the country. Otherwise urbanization may become a nightmare.
- 4. Moreover, continuous skill and capacity building of both the elected and official functionaries of the Urban Local Bodies (ULBs) and Institutions is necessary. Ad-hoc arrangement for training and skill building has been ineffective and detrimental to inculcating professional culture in the Bihar ULBs and Institutions.
- 5. A School of Urban Studies, Planning and Architecture (SUSPA) is thus urgently required having four fold objectives i.e. Academics, Research, Consultancy and Skill/Capacity Building. This DPR proposes SUSPA to perform functions of NIUA, SPA, IIHS, etc. under one umbrella for synergy & economy and for providing 'single window service'.
- 6. It would create & disseminate knowledge in the areas of Urban Governance, City Design and Development, Municipal Finance, Environmental Policy and Planning, Land Economics, Transportation Systems, Real Estate and Housing, Building Technology, Architectural Design and other related sectors. It would further provide critical and objective analyses of trends and prospects for urban development, document and disseminate good practices, and harness the resources of national, regional and global networks. These would ultimately help cities/towns to attain 4 key goals identified by WB viz. (i) Liveability, (ii) Competitiveness, (iii) Good governance, and (iv) Bankability.
- 7. Creating anything less than a world class educational institution (WCEI) in a globalised world, would evidently be sub-optimal. SUSPA would, therefore, follow standards of the best International Institutions such as MIT School of Architecture and Planning, Berkley Institute of Urban and Regional Development, Georgia Tech School of City and Regional Planning, etc.
- 8. Creating and nurturing a WCEI is both an exciting and a challenging task. A World Bank study (2009) has listed the following basic features observed in WCEI: (i) Highly qualified faculty, (ii) Excellence in research, (iii) Quality teaching, (iv) High level government and non-government funding, (v) International and talented students, (vi) Academic freedom, (vii) Well defined autonomous governing structure, (viii) Well-equipped facilities for teaching & research, (ix) Student's satisfaction of the campus life.
- 9. Accordingly, a WCEI must have *Abundance of resources* (Endowment, budgetary support, sustainable fee structure and research grants), *Concentration of talents* (students including international students, regular and visiting faculty) and *Favourable Governance* (Regulatory framework, autonomy, academic freedom, leadership, strategic vision and a culture of excellence).

- 10. This DPR has included 'marketing' of the Institute and identification & mitigation of Risks apart from setting out Vision, Mission, Objectives and Mandate of SUSPA. Draft MoA, Bye Laws, Advertisement for CEO and Format of Implementation Plan have also been included in the DPR for expediting the process of setting up the Institute.
- 11. It is self-evident that the DPR of a WCEI can only be indicative and the starting platform. A visionary and dynamic CEO alongwith his team has to steer the future course, respond continuously to the needs of a dynamic world and innovate and rejuvenate. Ultimately SUSPA has to grow to be multi-disciplinary and become 'university' in true sense. The role and strategies of the leadership is given in *Annexure 4.4* of the DPR.
- 12. A key question is "would administrative control of any of the existing institutions, under its regulations, be in a position to facilitate the excellence, flexibility and autonomy that the proposed Institute (SUSPA) requires to succeed?" It is suggested that the proposed institute be established as an independent entity and not under the administrative control of another institute. The rationale for the same is presented in the DPR.
- 13. It is expected that the Institute, as it is proposed in the DPR, would fulfil the vision of our Hon'ble Chief Minister Shri Nitish Kumar, of Bihar having Institutes of Excellence and the State becoming destination for Research and Knowledge creation. And also catalyze the endeavour of making our Cities & Towns "Smart, Competitive, Sustainable and Inclusive."
- 15. Incidentally, the Draft DPR prepared in March, 2016, was finalised in June, 2016 due to my preoccupation with other works.

A. N. P. Sinha ex – Chairman, 5th SFC

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1.0 Executive Summary

1.1 Background to the Study

State Government has expressed the need for an *Institution of Excellence* in the areas of Urban Affairs in the State since the existing institutions in the State have not been set up to deal with the increasing complexity of urban growth and the development uncertainties in a rapidly urbanizing and integrating world driven by technology. Such an Institution has to perform multiple functions such as Academics, Research, Consultancy, Think tank and Capacity Building to meet the needs of diverse stake holders viz. Academia, Government, Economy, Industry and the Society as a whole.

1.2 Why an Independent Institution

It should be established as an independent entity for the rationale presented below.

- Autonomy: Institutions such as the Indian Institutes of Management (IIM) were set up outside the University system, because the founding fathers of these institutions wished to provide a unique operation model involving institutional, financial, academic and administrative autonomy. This argument holds true for the proposed Institute also so that it develops its own unique culture, free from any specific legacy of an existing institution.
- Character/role of the Organization: The mandate of the proposed Institute is envisaged to be different from that of any existing institution. This requires organisation and personnel with different attributes. Existing organizations may find it difficult to source such personnel within their existing regulations and culture.

1.3 Institutional Features as Centre of Excellence

Important institutional features of SUSPA as a Centre of Excellence include:

- **Strong leadership**: Visionary head of the organization and diversified independent Board of eminent people.
- **Autonomy**: from the perspectives of academic, economic and administrative aspects.
- Infrastructure and work ambience of world class institutes.
- Attracting and Retaining high calibre professionals
- Synergy: Through collaboration with nationally and globally reputed institutes
- Focus on Quality: which includes mechanisms for ensuring quality through international assessments and dissemination of research results in internationally recognized publications and peer review of its activities
- Strong Communication Strategy: to make the mission and vision clear to all stakeholders.
- Strong Information and Knowledge Management System: Developing internal and leveraging external knowledge bases, methodologies, network of internal and external resources.

1.4 Institutional Mandate

The Institute would be an autonomous institution and work with world class leaders, urban affairs professionals and people of calibre from the related fields. The Institute would undertake and facilitate academics, consultancy, research and capacity building in Urban Affairs, Planning and Architecture. It would provide expert advice as a think tank at the National and State level and would establish collaborations with Academic and Research institutions.

(i) Focused Approach on Policy Advocacy, Capacity Building and Knowledge Management
The focus of the Institute in its initial years would be on research and dissemination, policy advocacy

and knowledge management. Capacity building activities would be customized and specialized.

(ii) Academics

The involvement in academics would be from a perspective of guiding research, M.Phil., PhD and post graduate courses so as to enable its students and scholars to compete nationally and globally in reputation, placement, quality of mind etc. and also produce high quality teaching faculty for other institutions:

(iii) Advice to the Government and ULBs as Think Tank, inter alia, on:

- Developing cities and towns to become 'smart, competitive, sustainable and inclusive'
- Urban Governance and Institutions
- Urban Finance
- Poverty, Slums and Livelihood
- Real Estate and Housing
- Urban and Regional Planning including use of GIS and IT
- Transport Planning
- Public-Private Partnership in Urban Infrastructure and Services
- Environment Policy and Planning
- Architectural Conservation
- Building Technology and Management
- Urban Information System and e-gov.

1.5 Academic and Research Centres: SUSPA would have 3 Departments and multiple Centres under each one as shown below.

Centre in Department of Urban Studies

- Urbanization and Socioeconomic development
- Governance, Institutions & Reforms
- Municipal Finance
- Poverty, Livelihood, Slums.
- Housing & Real Estate
- PPP in Urban Domain
- Executive Development
- Urban Information Systems, e-gov.

Centres in Department of Urban Planning

- Urban and Regional Planning
- Infrastructure & Services planning
- Transport Planning
- Environmental Policy & Planning
- Urban Design including Future Cities
- GIS and IT in Urban Planning

Centres in Department of Architecture

- Housing Design & Technology
- Building Engineering and Management
- Environmental Design
- Industrial Design
- Landscape Architecture
- Architectural Conservation
- Digital Visualization and Media Lab

1.6 Legal Structure of the Proposed Institute

The options considered for the Institute's legal structure included the following (Annex 1.2)

- (a) Society (registered under The Societies Registration Act, 1860),
- (b) Trust (under The Registration Act, 1908 or The Indian Trust Act 1882), or
- (c) Company (under the Companies Act, 1956)

It was found that institutes having a similar mandate such as National Institute of Urban Affairs (NIUA), School of Planning & Architecture (SPA), etc. have been established as autonomous bodies under the Societies Registration Act. A Registered Institute provides required flexibility for operations as envisaged for the Institute and is therefore the suggested option. SPA was conferred status of a 'Deemed University' in 1979 by Government of India. This should be the aim of SUSPA also.

1.7 Governance Structure

- **1.7.1** Institute's governance structure would comprise of a Board of Governors. The Board of Governors may constitute Committees for specific purposes on need basis. For example there may be committees on research, consultancy, administration, academics, etc.
- 1.7.2 The Board of Governors will comprise of maximum 15 members. This would include a Chairperson (eminent expert in Urban affairs or Management), a representative each from State Planning Board, State Urban Development Department and State HRD, three representatives from collaborating Institutions (viz. NIUA, SPA, IIHS, CEPT, etc.), one representative each from MoUD and UN Body, one representative of the ULBs, one nominees from Industry, Head of the Institute, IT Expert in education domain and two Academic staff of the Institute.

1.8 Personnel

- **1.8.1** The Institute would have a lean staffing pattern. The core group of faculty would be around 30 to begin with, in addition to the post-doctoral fellows. 6 Chairs would also be established.
- **1.8.2** The Institute would have the flexibility of sourcing professionals from the market. The professional staff should preferably be on contractual basis or on tenure of three to five years in order to sustain the quality of staff. A Search Committee would be set up, which would be entrusted with the task of carefully handpicking eligible candidates for the faculty and also directorial functions from other institutions and the market. **The support staff should generally be on contract or outsourced.**

1.9 Infrastructure

- **1.9.1** The Institute would have 'Intelligent and Green Campus and Buildings' with reliance on solar power to a large extent and recycling of water, designed by an internationally reputed architect.
- **1.9.2** The Institute will have the following facilities:
 - (i) **Land and Buildings:** At least twenty acres of land would be required for the Institute. The buildings would comprise of the following:
 - Administrative Area Offices for professional staff and administrative rooms
 - Instructional Area for teaching, training, seminars/ workshops, focus group discussions, etc.
 - Area for Amenities Utility area, pantry, toilets, parking, etc.
 - Hostel and Accommodation Family homes, Guest houses, Hostels for students, etc.
 - (i) **Media Lab-** At the Media Lab, the future is lived, not imagined. In a world where radical technology advances are taken for granted, Media Lab researchers will design technologies for people to create a *better* future. It will create disruptive technologies that happen at the edges.
 - (ii) **IT infrastructure:** It would comprise of the latest IT hardware, software and network infrastructure and have access to online courses and databases. It would support all Academic Departments and Centres and also accounts, administration, library, etc.
 - (iii) **Library:** It would have a well-stocked library with the latest and best books, e-books, periodicals, journals, CDs/DVDs, MOOC, etc. It would be a repository of knowledge, set up an observatory that focuses on developing Bihar and India Urban Monitors and release information on world wide indicators.

1.10 Financial Plan

1.10.1 Capital Expenditure

- (i) Capital (non-recurring) expenditure would comprise of buildings and infrastructure including Media lab, IT and Library. The construction would be phased over 3 years and would commence once land becomes available. A temporary arrangement in the interim period viz rented office space would be made. (Cost details are given in Chapter-7)
- (ii) The non-recurring expenditure is estimated at Rs. 75 crore spread over five years as shown in *Table 1.1*. This estimate assumes that the land would be made available by State Government free of charge. (Cost details are given in Chapter-7)

Table 1.1: Year wise break-up of Non-recurring costs

| Year | Y 1 | Y2 | Y3 | Y4 | Y5 | Total |
|------------------|------------|------|-----------|-----------|-----|-------|
| Amount(Rs. lakh) | 1443 | 2460 | 1905 | 1290 | 402 | 7500 |

1.10.2 Recurring Expenditure

- (i) Remuneration and salaries are major expenditure, accounting for almost 40 per cent of the recurring expenditure.
- (ii) The other major recurring expenditures are: Institute's academic activities, travel costs and annual maintenance.
- (iii) Since the core work of the Institute makes it imperative to have state of the art Media lab, IT infrastructure and a knowledge management system, expenditure on procuring, modifying and upgrading these systems have also been included.
- (iv) Other costs include insurance costs for the Institute's assets, consumables, etc.
- (v) The total recurring expenditure is estimated to be around Rs. 200 crore spread over 10 years as shown in *Table 1.2*. (Cost details are given in Chapter-7)

Table 1.2: Year wise break up of Recurring costs

| Year | Y1 | Y2 | Y3 | Y4 | Y5 | Y6 | Y7 | Y8 | Y9 | Y10 |
|-----------------|-----|------|-----------|------|------|------|------|------|------|------|
| Amt. (Rs. lakh) | 800 | 1000 | 1300 | 1700 | 2000 | 2300 | 2500 | 2700 | 2800 | 2900 |

1.10.3 Financing and Revenues

- (i) A review of other institutions like SPA, NIUA, NIPFP etc. shows that in the initial years, the major income source for the institute's operation was through government grants. The key activities of the institution i.e. academics, research, consultancy and capacity building would take time to become revenue generating. Grant support would, therefore, be required for the Institute to function till the time the Institute establishes itself in the market and starts generating own revenues.
- (ii) Such revenues in the later years, could increase to 40 per cent of the total recurring expenditure.
- (iii) There are two options for the grant support. The first option involves a one-time endowment corpus of Rs. 275 crore from government based on an indicative physical and financial phasing. The second option involves an annual recurring grant from government based on annual budgets prepared by the Institute. The first option is not financially feasible given the resource constraints of the State. Moreover, corpus earnings are lower than the cost of borrowing of funds by Government. The second option is, therefore, recommended.

1.11 Risk and Mitigation Measures

The major risks for the proposed Institute are given below. The Risks and Mitigation measures are detailed in Chapter-9.

- The Institute's inability to find a visionary leader and attract talented faculty & staff,
- Lack of effective cooperation from some key stakeholders,
- Centre perceived as an arm of the Government and not as a "thematic leader",
- Quality of output, lack of uptake of the Institute's programmes and advice.

1.12 Implementation Plan:

1.12.1 An indicative implementation format is given in Chapter 10.

1.12.2 Following steps appear necessary for establishing the institute:

- (i) Constitution of a 3 member Task Force to finalise the Memorandum of Association (MoA) for registration under the Societies Registration Act, 1860. A draft is given at *Annexure 1.2 & 1.3*.
- (ii) Filling up the implementation format by the above mentioned 3 member Task Force.
- (iii) Setting up of the Board of Governors and a Search Committee for the selection of Director.
- (iv) Constitution of an Ad-hoc Academic Committee to chart out the academic etc., activities of the Institute and arrangements for implementing the activities in the first two years.
- (v) Since, it is desirable not to delay the professional activities, the Institute will operate from temporary campus in the first two years.

2.0 Introduction

2.1 Terms of Reference

- **2.1.1** To produce a Detailed Project Report (DPR) which entails:
 - A well-defined methodology to undertake the assigned task;
 - Setting objectives and mandate for the proposed Institution;
 - Suggesting organizational structure best suited to the needs identified;
 - Projecting Annual Budgetary requirement and possible funding sources for the same to ensure sustainability of the Institution;
 - Developing an effective Marketing plan;
 - An action plan indicating roles and responsibilities and timelines for establishing the Institution.

2.1.2 Institutional Review

The objectives of the Institutional Review are:

- (i) To enhance public confidence in the quality of education, consultancy and capacity building provided by the Institution and the standards of the research papers published;
- (ii) To contribute to coherent strategic planning and governance in the Institution;
- (iii) To assess the effectiveness of Quality Education Assurance arrangements operated by the Institution.

2.2 Need for SUSPA

- **2.2.1** Global experience shows that urbanization is inevitable and desirable. Over the decades, correlation between PCI and urbanization is increasing, which is both the cause (as the engine of growth, enabler of economies of scale in providing goods & services, and promoter of social mobility) and the consequence of development.
- 2.2.2 The concentration of enterprises and people from various walks of life in cities facilitates productive interaction and exchange of ideas and creates a climate for creative activity and enterprise development that leads to innovation and productivity. Cities generate externalities that facilitate transaction, production, and distribution activities and serve as centres of entrepot trade. Large cities in particular may achieve the critical mass required to attain high degrees of specialisation in labour, knowledge and businesses, services, infrastructure, institutions and media, all of which increase economics dynamism (Bird and Slack, 2007)
- **2.2.3** Urbanization is the lowest for Bihar and has increased from mere 9.59 % in 1981 to just 11.29% in 2011 as against 22.89% and 31.16% respectively for All India. In fact Bihar is way behind All India in all parameters of urbanization and urban services (*Annexure-1.4*). Correspondingly, PCI (based on NSDP) of Bihar was 34% and 40% of All India in 2001-02 and 2013-14 respectively. Both the people and the service providers do not wish to stay in the rural areas. Hence Bihar has to make major conscious efforts to urbanize rapidly, provide quality infrastructure & services in cities & towns and thereby attract investment & talent.
- **2.2.4** Across geographies, the issues of urbanization, however, manifest in the form of over-crowding, congestion, insufficient infrastructure, inadequate services (drinking water, sewerage, drainage, solid waste management, urban roads, street lighting), energy, environment degradation and pollution, etc.

2.2.5 State Government evidently needs to create an institution of excellence for producing Urban Planning and Management professionals of global standard in large numbers to support this process of rapid but planned urbanization, as there is an acute shortage of such professionals all over the country. Otherwise urbanization may become a nightmare. As an illustration of quality of urban professionals, the summary of Appraisal Comments on the DPR of 'Development of River Front at Patna', under NGRBA prepared by a leading Architecture Consultant of Bihar is given in **Box 2.1** below.

Box 2.1

Summary of Appraisal Comments on the DPR of 'Development of River Front at Patna' under NGRBA.

- 1. Design of different works has been incorporated in the revised DPR from the structural considerations only. Hydraulic design has not been discussed.
- 2. Maximum flood level of Ganga at Patna as mentioned in the revised DPR is 50.27 m, however, in the drawing HFL = 95.65 m is marked.
- 3. Particle size gradation of river bed material is not given in terms of size.
- 4. The steps of the Ghats are to be taken up to the minimum water level in Ganga. However, the same is not mentioned in the drawing.
- 5. Basis of fixing the depth of piles/cutoff wall proposed for the river front is not addressed in the revised DPR.
- 6. Basis of fixing the size of boulder for boulder pitching is not mentioned.
- 7. Filter under the lining/steps are not shown in the drawing. Specification of filter is also not mentioned.
- 8. Reduced level of bottom of piles is not mentioned in the drawing.
- 9. How the existing drains joining the Ganga at its left bank in the reach under considerations would be managed.
- 10. The design of pedestrian walkways appears to be in order except for the depth of piles which should be determined after getting the gradation of the river bed material and assessment of the silt factor. The piles should be driven at least up to 1.5 times the scour depth.
- 11. The estimates of the various works appear to be in order.
- 12. The DPR does not include repair and renovation of the existing Ghats. It should be necessarily to be a part of the project so that the old works may not look like bad/ weak patches in comparison of new works.
- 13. Recommended that the revised DPR should be re-looked in the light of the above points.
- **2.2.6** Continuous skill and capacity building of both the elected and official functionaries of the Urban Local Bodies (ULBs) and Institutions is even a greater necessity. Ad-hoc arrangement for training and skill building has been ineffective and detrimental to inculcating professional culture in the Bihar ULBs.
- **2.2.7** A School of Urban Studies, Planning and Architecture (SUSPA) is thus clearly required having four fold objectives i.e. Academics, Research, Consultancy and Skill/Capacity Building. This DPR proposes SUSPA to perform the functions of NIUA, SPA, IIHS, etc under one umbrella for synergy and economy and for providing 'single window service'.
- **2.2.8** Urban Bihar would require approximately Rs 30,000 Cr for building and maintaining infrastructure and services over 2015-20 (*Annexure 2.1*). This magnitude of resources are just not available. Moreover, technical, project preparation and management capacity of the ULBs and the Specialised Urban Bodies (BUIDCo, BUTSL, BUDA, BRJP etc.) is seriously lacking. PPP is the only option to address these (details in para 5.2). SUSPA would have a catalytic & guiding role in this.

2.2.9 Incidentally, the ongoing SPUR Project of UD&HD, Govt. of Bihar, which is designed to provide professional support to the ULBs and the Urban Development Agencies (*Annexure 2.2*), would come to an end in the near future i.e. after 7 years of its existence. SUSPA would be providing such support for times to come in more professional, effective and sustained manner.

2.3 Creating World Class Institutions

- **2.3.1** Creating anything less than a World Class Education Institution (WCEI) in a globalised world would evidently be sub-optimal. Creating and nurturing a WCEI is, however, both an exciting and a challenging task. Academic Leadership, Academic Environment and Infrastructure, Governance mechanisms and Funding are the four parameters that have a significant impact on the evolution of a WCEI. While India has created several reputed institutions in diverse fields, their transformation into world class entities would need major policy initiatives as well as meticulous execution. The status of 'world class' is earned like a Ph.D. and not conferred like any other degree/ certificate. The elite status is conferred by others on the basis of international recognition and the institute has to build such a reputation.
- **2.3.2** A World Bank Study (2009) has listed the following basic features observed in WCEI's:- (i) Highly qualified faculty, (ii) Excellence in Research, (iii) Quality Teaching, (iv) High level government and non-government funding, (v) International and talented students, (vi) Academic Freedom, (vii) Well defined autonomous governing structure, (viii) Well-equipped facilities for teaching & research, (ix) Student's satisfaction of the campus life.
- **2.3.3** Thus World class institutions have three essential elements *Abundance of resources* (endowment, budgetary support, sustainable fee structure and research grants), *Concentration of talents* (Students, faculty, international students, including visiting faculty) and *Favourable Governance* (Appropriate Regulatory framework, autonomy, academic freedom, leadership, strategic vision and a culture of excellence).
- **2.3.4** The abundance of resources is basically made through training programmes, sponsored research and versatile faculty which moves from one study to another and is mandatorily required to work on funded studies at least three months in an academic year. The universities have research centre where (a) Seniority and length of service is the last factor in determining the head of the study or the study centre, (b) Research has been freed from academic hierarchy, (c) Domain knowledge, research experience, expertise and capability for team work are principal attributes for the lead researcher as bulk of the research is multidisciplinary. It is not difficult to adapt the world class systems to the proposed institute if it begins in this mode.

2.3.5 Other features

- The basic premise on which a WCEI can be created is aspirational leadership and the freedom of action available to those who manage or lead these institutions.
- To make an impact, WCEIs should constantly review their performance, reassess the direction, realign their priorities, and rededicate to the academic pursuit and excellence.
- While the reputation and public image of educational institutions (and universities) in India are remarkable, their contribution to knowledge creation in the global context is limited. The most challenging task is to recognize this gap and initiate remedial measures by which this gap can be closed.
- The SUSPA will be a model institution for teaching and research in Urban Affairs, Planning and Architecture and would serve as a pace setting institution in teaching, learning and research in the domain areas.

This transformation process would need active (resource) support from the government in the
early stages, high quality leadership, dynamic priority-setting and policy formulation, freedom of
appropriate action by the institution, and a strong focus on quality of education delivered,
contextually relevant knowledge creation and an ecosystem to facilitate generation of new ideas
and thoughts.

2.3.6 National and International Networks and Collaborations

In order to become a WCEI, the Institute should make full use of a wide range of national and international networks across sectors so as to ensure excellence and efficiency in the Institute's activities and operations. The Institute should invite memberships from Governments and Government agencies, Academic/research institutions Industry Associations, Corporates, International organisations etc. This would facilitate the Institute in gaining acceptance amongst a wider range of stakeholders. Involving the private sector as members in the Board of Governors and Committees would facilitate a unique opportunity for Public-Private Partnership (PPP).

2.4 Scope of Work

This Report is expected to bring out the contours of the proposed Institute including:

- Vision, Mission and Objectives
- Range of products and services
- Scale of operations and phasing
- Governance and Organizational structure
- Physical infrastructure
- Manpower plan
- Project cost and financing
- Risk assessment and mitigation options

2.5 Methodology

- The study has been undertaken based on a study of issues related to stakeholder analysis including review of the existing institutions providing intellectual leadership on issues of different aspects of Urban Affairs, deriving inferences from other well-known Think Tanks, etc.
- The study bases its findings on a mix of primary and secondary research as well as discussions.
 These discussions have brought out key questions that need to be debated in order to define a
 clearer path for the proposed Institute. Secondary research was undertaken including a review of
 related reports, policy guidelines and documents.

2.6 Report Structure

This report is organized into the following chapters:

- Chapter 1: Executive Summary
- Chapter 2: Introduction (this chapter)
- Chapter 3: Stakeholder Analysis
- Chapter 4: Broad Contours of SUSPA
- Chapter 5: Academic and Research Centres
- Chapter 6: Institutional Setup
- Chapter 7: Project Cost and Financing
- Chapter 8: Marketing
- Chapter 9: Risk and Mitigation
- Chapter 10: Implementation/ Conversion Plan

3.0 Stakeholder Analysis

3.1 Context

There are several stakeholders for SUSPA which would provide support or benefit directly or indirectly. This chapter further examines the institutional support framework and also looks at some characteristics of institutions extending their support by collaboration or knowledge sharing situated within and outside India.

3.2 Key Players- Institutional Support

The key stakeholder categories are as follows:

- **State Government** Departments of Urban Development, Planning, Human Resource and State Planning Board in particular are the key stakeholders.
- **Students-** Students evidently are the most important stakeholder group on the campus. Students must have better and greater breadth of choice in undertaking their professional pursuit and attain excellence in knowledge and employment.
- Urban Affairs related Departments of Universities and colleges of Bihar and other States.
- Corporates- Corporate clients include companies and organizations that support the institute by becoming corporate members, The city manager's Association, Indian Heritage Cities Network (IHCN), Metropolis (the urban division of the UCLG), and CITYNET which also occupies a place on list of corporate members at NIUA². The internships and placements can be offered by the corporate and strong networking with corporate will help the Institute excel.
- Teaching Faculty- Here the first thing is identifying high quality teachers. The quality of students an institution produces can be attributed to the quality of teachers employed by them. Institute's Reputation, Attractive Pay packages, Freedom of work, Lower administrative responsibilities will help to attract experts. Moreover, the professionals from Urban Development & Management who want to contribute to the urban development of country and Bihar will be looking to extend the helping hand without giving much consideration to the Pay package. Experts are attracted to schools with students who excel academically.
- Research, Academic Groups, Universities- Several research and academic groups, universities and institutes are funded by National and State Governments, which undertake research, consultancy and training on Urban Development issues. These include National institutions like NIUA, SPA, IIHS, etc.
- International Agencies such as World Bank, Asian Development Bank etc. are important for monetary as well as non-monetary support. UN-Habitat is in particular committed to help India to implement its ambitious plans for sustainable development of India's cities. It highlighted recently to the Indian authorities the importance of a three-pronged approach to the planned urbanization, including urban design, urban legislation and municipal finance and warned of the risks of neglecting any one of these aspects.
- Central Government- Central Ministries like MoUD, Ministry of Human Resource Development (MHRD) and other Central institutions play a significant role in strengthening such institutions
- Society- High levels of labor force participation, employment and earnings in urban areas increase the material well-being of individuals and the wealth of society, and also carry psychological benefits.

3.3 Primary Affiliation of the Institution- International Practice

There are essentially four categories of institutions based on affiliation. However, there is more than one category of entity involved in establishing any Institution.

- Association Affiliated: Some examples of this type include the Geological Society of America, Inc., European Association for Population Studies, International Sociological Association.
- University affiliated: The International Institute of Social Studies (ISS) of Erasmus University, Rotterdam is an example of a University based centre that provides a facility for the exchange of ideas, education, research and innovation. Institute for Quantitative Social Science at Harvard University is another example.
- **Government supported:** Korea Institute for International Economic Policy was founded as a government-funded economic research institute. The Institute for Economic Competitiveness is also supported by The Orange County Government.
- Autonomous or Independent Think Tanks: There are several autonomous or independent Think Tanks which are "non-government organizations" and started by individuals or group of experts.

3.4 Target Clientele

The key target clientele of the activities of the proposed Institute include:

- Students: SUSPA should provide to their most important clients, students, with a quality professional education at a reasonable cost
- Housing and Urban Development Deptt
- Urban Local Bodies, Housing Boards
- Town and Country Planning Organizations
- Public Works Department
- Archaeology Department
- Building Organizations and Professionals

3.5 Role of such Institutions

The roles performed by such institutions essentially fall in the following categories:

- **Setting Standards**: Developing and setting standards for teaching, learning and high quality research adding to the existing body of knowledge. This is attempted through development and implementation of an Internal Teaching Quality Assurance System with modern teaching-learning methods.
- Integration of Teaching & Research: The institution builds and integrates teaching and research as twin sides of academic excellence. This is very relevant for our country as 85% of tertiary education is through a system of affiliation and a bulk of such affiliated colleges are not engaged in research. In the Western countries, there is hardly any institution of repute which is not having a research centre.

The Department of Urban Studies and Planning (DUSP) of The Massachusetts Institute of Technology was developed to support basic empirical research in urban development and management towards urban problems. The Urban Affairs and Planning (UAP) program at Virginia Tech University serves students and the society through their instruction, research, and outreach activities in urban planning and public society.

The integration of teaching and research has a profound impact on quality of university education and their students capitalise on the global 'market'.

- Fostering Partnerships: Partnerships can serve as strong, unifying forces, gathering complementary skills and inputs of public sector, private sector, and civil society in order to tackle complex social and economic problems. They develop a national and international network and framework within which government agencies, academic institutions, training bodies and other key stakeholders can collaborate in the areas of mutual interest.
- **Knowledge Management:** The Centre of Economic Studies and Planning (CESP) at JNU provides a research network and a meeting place for Indian and international participants working in Economic Studies and Planning. Delhi university through DSE and IEG lend credible support to India's development planning.
- Training & Capacity Building: Training programme is aimed at strengthening capacity of the ULBs, Urban Development Departments and Agencies, Urban Professionals etc. The programme offers training to the personnel on Urban Planning, Urban Finance, Urban Governance, City Resilience Strategy Formulation etc.
- Consultancy: Consulting Services will comprise of all aspects of Urban Affairs, Urban Planning and Architecture and will be provided to both public and private sectors. Performance management and evaluation services would also be available.

3.6 Models of Think Tanks

Various studies have attempted to categorize Think Tanks into different models depending upon their mode of functioning and organizational structure. The common models adopted include the following:

Model 1. Academic: These Think Tanks conduct research and analysis on a whole range of policy issues, or in niche areas. They typically:

- Have the credibility, support and influence of the academic community
- Resemble academic institutions but are "universities without students"
- Are staffed by academics
- Research on longer time horizons
- Have the same outputs and rewards as academic institutions

Model 2. Contract Research Organizations/Contract Consulting: These are Think Tanks that perform the majority of their research and analysis for government agencies. They typically:

- Have a policy orientation, and close working relationship with government agencies
- Rely on government contracts
- Serve as policy/programme consultants
- Offer objective and quantitative analysis
- Produce policy analysis rather than academic research
- Allow researchers a limited degree of freedom
- Have consulting firm cultures and organizational structures
- Have reward systems, production schedules and products that are determined by the contract

Model 3. Advocacy Think Tanks: These are Organizations that promote a point of view and whose analysis sometime has a partisan edge. They typically:

- Are driven by issue, philosophy and constituency
- Are organized to promote their ideas
- Apply principles of management, marketing and sales to public policy research
- Formulate research into a form that meets the needs of busy bureaucrats, politicians and policy makers

- Produce short, journalistic studies and focus on current legislation or policy concerns
- Follow a tight production schedule for outputs/products
- Reward those who can operate on a tight timeline and can produce action-oriented policy briefs

A mix of the above is recommended for SUSPA as each has some relevance.

3.7 Key Institutional Features for Sustained Excellence

This study has looked at practices adopted by various academic institutions and Think Tanks. Some of the important ones are presented in the following paragraphs in the context of the proposed Institute.

3.7.1 Autonomy

Autonomy of organizations may be seen from the perspective of operational, financial, academic and institutional. Some of the key inferences on autonomy of academic institute in the Indian context are presented below.

Operational

• In IIT, Delhi, all policies related to the Institute's direct operations (i.e. academic policies and decisions) lie with the senate and to that extent, there is flexibility in modifying the same in line with the emerging stakeholder requirements.

Academic

• IIMs are free to decide on the norms and procedures related to academic activities, including aspects such as the design of courses, teaching material to be used, method of instruction, evaluation, collaboration with other agencies, relevant research and consulting, and design and control of the admission process.

Institutional

- The flexibility in the internal working environment, active involvement of professional staff in key decision making process related to major academic decisions and a strong faculty governance system have been key factors in the growth and development of the IIMs & IITs.
 - The IIMs have a system wherein faculty members are considered "colleagues". The expert persons of the subject areas are "coordinators" and their role is to facilitate rather than adjudicate. Faculty members are permitted multiple memberships in different areas and groups, so as to enable them to work in different disciplines and enhance their potential.

HR

- Administrative decisions at IIMs such as the recruitment of faculty, specification of
 qualifications, experience and competencies required, job descriptions, organizational
 structure are decided at the Board level.
- There is a provision for the faculty to retain a portion of the consulting fee from the assignments undertaken by them. This provides an element of flexibility in compensation for faculty members.

Administrative

Administrative posts such as the Director and Dean are for fixed periods and often the
incumbents return to their position of faculty members after their tenure. This provides an
opportunity for a larger number of faculty members to obtain experience in administrative
posts.

3.7.2 Good Placements

Centres of Excellence provide world class training and employment opportunities to the students in leading organizations. It grooms students to produce human resource of high skills and leadership qualities to serve global needs.

Networking with Company's HR, international development partners, employment agencies, faculties, alumni is important as it is the single most powerful tool to accelerate placements and to create a strong network of trusted allies. Placements in globally competitive jobs are facilitated if students undergo internships during vacations/after examinations.

3.7.3 Focus on Quality of Outputs

Centres of Excellence typically have a strong focus on the quality of output. Some of the institutional practices adopted include:

- Mechanisms for ensuring quality, including international assessments and dissemination of research results in internationally recognized publications.
- Peer review of activities, both internal and external, as a systemic element. The principal elements in the peer review process include the presence of a formal policy, the appointment of a reviewer, the preparation of written comments, and the existence of methods for resolving conflicts between a reviewer and an author.
- Benchmarking studies, conducted by panels of international experts, evaluate the Centre's standing relative to other comparable institutions.

3.7.4 Strong Leadership

Many Institutes have had visionary leaders who were widely recognized by peers and who possessed excellent management skills and were able to guide and lay down the values of the organization. Therefore, **the selection of the leader often defines the path the institution takes.** Many Institutes have strong independent Board members who have represented diverse fields relevant to the functioning of the organization.

3.7.5 Strong Communication Strategy of a Think Tank

- Centres of Excellence and Think Tanks place significant emphasis on the marketing of ideas. One of the important functions is to "educate policy makers". Think Tanks look at actively moulding public opinion and policy preferences and the choices of leaders. They have, therefore, to be far more effective educators. As such a targeted communication strategy is an important factor in the success of Think Tanks.
- In a survey of Think Tanks, over 80 per cent of the Think Tanks had a targeted strategy for the distribution of their publications including delivering "concise topical material". Also two thirds of the surveyed Think Tanks spent 20 per cent of their professional time in writing for publications, articles and books.
- Think tanks usually have more information than the Government Departments as they undertake continuous research and are capable of providing cost effective alternatives to achieving the objectives/goals and are posted with knowledge on the latest global trends in their domain area.

3.7.6 Institutional Focus on Attracting and Retaining Best Talent

Centres of Excellence are essentially "people's organizations" and therefore spend considerable energy in attracting and retaining the best talent. This is reflected in focussed Human Resources (HR) and administrative policies such as:

- Merit-based hiring and promotion;
- Nurturing of new generations of talent;
- Flexibility and merit based compensation; and
- Strong orientation towards training and internal capacity building.
- Liberal incentives on funded projects undertaken and resources generated from Short term

- training courses and other skill development programmes organised.
- Special leave to work with Government/Development Partners and other international/National development agencies.

3.7.7 Strong Information and Knowledge Management Systems

Research and Consulting rely strongly on knowledge bases, methodologies, and leveraging networks of internal and external resources. The highly ranked Institutes/Think Tanks have high levels of focus on knowledge management systems embedded in their normal day to day functioning. The creation of virtual networks of excellence (VNE) would be a thrust area for the Centres of SUSPA.

4.0 Broad Contours of SUSPA

This chapter presents the broad contours of the Institute including mandate, vision, mission and objectives. This chapter also presents the portfolio of services, inter-linkages of the Institute with other stakeholders and indicative outcomes it could strive to achieve.

4.1 SUSPA: Mandate, Vision, Mission and Objectives

Vision and Mission statement of some International and National institutes are given in *Annexure* 4.1.

4.1.1 Institutional Mandate

The Institute is committed to generate, disseminate and preserve knowledge and to bring this knowledge to solve World's great challenges. SUSPA is dedicated to provide its students with an education that combines rigorous academic study with the support and blend of a diverse campus community. Each member of the SUSPA community would develop the ability and passion to work wisely, creatively, and effectively for the betterment of humankind.

The Institute would be an autonomous institution and work with eminent professors and professionals in the domain of urban affairs and architecture and will provide professional assistance to Governments and other stakeholders, and attend to the issues related to urban development and management in a dynamic world driven by technology, enterprise and rapid urbanization.

The Institute would undertake Education, Research, Consultancy and Training in the key areas of urban Governance, City Design and Development, Municipal Finance, Architecture Design, Building Technology, Environmental Policy and Planning, Real Estate and Housing, providing inputs at the regional, state, national and international levels. The Institute would have a holistic and multi-sectoral approach while dealing with the issues related to all aspects of urbanization and urban management.

Specific mandate relating to Bihar is reflected in (a) the recommendations of the 5th State Finance Commission of Bihar relating to the Urban issues (*Annexure 4.2*), and (b) Reforms suggested under JNNURM and AMRUT Schemes of GoI (*Annexure 4.3*).

4.1.2 Vision

To become an internationally recognized Institute in urban studies, planning and architecture, attracting the best students and teachers from different parts of the World.¹

4.1.3 Mission

- To facilitate creation of economically vibrant, inclusive, efficient and sustainable urban habitat.
- To engage in frontier research and find innovative solutions in the urban sector and their dissemination through knowledge exchange, training and capacity development.
- To become think tank for the idea of "Smart, Competitive, Sustainable and Inclusive cities" which become the engines of socio-economic growth.

4.1.4 Objectives

- To provide Excellence in Education, Research and Consultancy
- To function as Think Tank for Government and its Agencies
- To undertake Studies, Consultancy and Capacity Building services for both the public & private sectors, and national & international organizations.

• To collaborate with universities and national & international institutions for advancement of knowledge in the Urban sector.

Priority in Programmes and Structures of Higher Education (UNESCO)

Box 4.1

"World Declaration on Higher Education for the Twenty-first century: Vision and Action" in UNESCO World Conference on Higher Education, 1998 have suggested that higher education institutions should:

- (a) Take into account the need to abide by the rules of ethics and scientific and intellectual rigour, and the multidisciplinary and tran disciplinary approach;
- (b) Be primarily concerned to establish systems of access for the benefit of all persons who have the necessary abilities and motivations;
- (c) Use their autonomy and high academic standards to contribute to the sustainable development of society and to the resolution of the issues facing the society of the future. They should develop their capacity to give forewarning through the analysis of emerging social, cultural, economic and political trends, approached in a multidisciplinary and trans disciplinary manner, giving particular attention to:
- High quality, a clear sense of the social pertinence of studies and their anticipatory function, based on scientific grounds;
- Knowledge of fundamental social questions, in particular related to the elimination of poverty, to sustainable development, to intercultural dialogue and to the shaping of a culture of peace;
- The need for close connection with effective research organizations or institutions that perform well in the sphere of research;
- The development of the whole education system in the perspective of the recommendations and the new goals for education as set out in the 1996 report to UNESCO of the International Commission on Education for the Twenty first Century;
- Fundamentals of human ethics, applied to each profession and to all areas of human endeavour;
- (d) Ensure, especially in universities and as far as possible, that faculty members participate in teaching, research, tutoring students and steering institutional affairs;
- (e) Take all necessary measures to reinforce their service to the community, especially their activities aimed at eliminating poverty, intolerance, violence, illiteracy, hunger and disease, through an interdisciplinary and trans disciplinary approach in the analysis of challenges, problems and different subjects;
- (f) Set their relations with the world of work on a new basis involving effective partnerships with all social actors concerned, starting from a reciprocal harmonization of action and the search for solutions to pressing problems of humanity, all this within a framework of responsible autonomy and academic freedoms;
- (g) Ensure high quality of international standing, consider accountability and both internal and external evaluation, with due respect for autonomy and academic freedom, as being normal and inherent in their functioning, and institutionalize transparent systems, structures or mechanisms specific thereto;
- (h) As lifelong education requires academic staff to update and improve their teaching skills and learning methods, even more than in the present systems mainly based on short periods of higher teaching, establish appropriate academic staff development structures and/or mechanisms and programmes;
- (i) Promote and develop research, which is a necessary feature of all higher education systems, in all disciplines, including the human and social sciences and arts, given their relevance for development. Also, research on higher education itself should be strengthened through mechanisms such as the UNESCO/UNU Forum on Higher Education and the UNESCO Chairs in Higher Education. Objective, timely studies are needed to ensure continued progress towards such key national objectives as access, equity, quality, relevance and diversification;

Contd.

Contd.

- (j) Remove gender inequalities and biases in curricula and research, and take all appropriate measures to ensure balanced representation of both men and women among students and teachers, at all levels of management;
- (k) Provide, where appropriate, guidance and counselling, remedial courses, training in how to study and other forms of student support, including measures to improve student living conditions.

Source: World Declaration on Higher Education for the Twenty-first century: Vision and Action, UNESCO World Conference on Higher Education, 1998

4.2 Guiding Principles

- **4.2.1** It is intended that SUSPA would make significant contribution to the advancement of knowledge through research, teach with the most innovative curricula and pedagogical methods under the most conducive circumstances, make research an integral component of teaching and produce graduates & scholars who stand out.
- **4.2.2** The following underlying guiding principles would form the basis of the Institute:
 - **Innovation**: The Institute would focus on adding value, filling gaps and piloting new initiatives and not merely compete with the existing programmes & institutions.
 - Knowledge Creation and Dissemination:
 - (i) Study Urban Affairs, Urban Planning and Management, draw lessons and disseminate knowledge.
 - (ii) Focus on key strategic interventions, which could bring maximum impact.
 - (iii) Actively seek involvement of all those with expertise and ideas to contribute to the academics and research and establish a forum at the national and international levels to share knowledge.
 - (iv) Develop a KM portal which will provide a single window for information in India and across the world. The KM portal will have a network with its associates and partners
 - (v) Develop curriculum and teaching materials for Universities and Colleges in Bihar and other states.
 - (vi) Organise State, National, International seminars and workshops.
- Consulting and Research: It would focus on research that meets the needs of busy bureaucrats, politicians and policy makers. It would apply principles of planning, management and marketing to public policy research, and at the same time serve as policy/programme consultants, offer objective and quantitative analysis, and research ('researcher' model) for other select themes. It would form Researchers' Colloquium (ReCoup) to bring together research institutions and individual experts to undertake research activities. Moreover, provide consultancy services to Government, Corporates, Universities, Multi & bilateral agencies on Urban Planning, Urban management, Smart Cities, Architecture etc. Through international networks, undertake consultancy services for developing countries in Asia and Africa.
- **4.2.3** In the context of Bihar specifically, undertake applied research work on state urban policy and programmes and lend credible research support in management of Urban Finances, develop temporal data set on key urban indicators at the state and sub-state levels, undertake monitoring and evaluation of principal development programmes, do appraisal of project proposals and provide quick studies/feedback on urban matters needed by Urban Development, Planning etc. Departments with

high priority in a time bound manner. SUSPA would also provide professional support to Urban Reforms agenda and all effort of Govt (Refer to Annexure 2.2 & 4.2 for details).

4.3 Chair Professionals

4.3.1 The Institute would establish 'Chairs'. 'Chair' here refers to a person, institute, state or any country which shows willingness to collaborate with the Institute in order to promote and work on issues aligned with the vision and mission of this Institute.

The advantage of establishing Chair will be to have formal linkages with different institutions and countries as well as to provide different skill sets required for overall grooming of the students as well as the Institute.

- **4.3.2** The Institute would establish "Chairs" from institutions and organizations, which undertake work on Urban Affairs, Urban Planning, Urban Development, Architecture and other related subjects **such as** Central/State Governments, International Agencies (DFID, WB, ADB, UNDP), MIT, Stanford University, Virginia Tech University, SPA, NIUA, IIHS etc. The Institute, the 'Chairs' and the host organisations would be linked through a knowledge management portal.
- **4.3.3** There is a scope and good prospects for setting up Chairs through Central Ministries including of Urban Development, Human Resources Development, and other Central Institutions like NITI Aayog. They would be approached on the basis of proposal highlighting the research domain that falls within their business rules and are relevant. Planning Commission (now NITI Aayog) has been funding several Chairs in various Universities/institutions. State government would support such proposals and approach Central Ministries and institutions on behalf of the Institute.

4.3.4 Selection of Institutions for Chair Professionals

The institutions envisaged as partners should be a mix of public and private institutions which would facilitate Geographical spread and Diversity of domain/ expertise.

- Selection criteria for 'Chairs' are
- > Institutes of national and international reputation
- > Relevance of domain
- ➤ Experience in strengthening skills and capacities of Practitioners, Elected Representatives and Policy Makers
- Placement Track Record
- > Strong networks to exchange experiences and to share best practices
- ➤ Have excellence in technique (publication record, modern equipment, standards of measurements, etc.)
- ➤ Full time staff/visiting staff credentials
- > Self- sustenance
- > Demonstration of collaboration, output of collaboration, duration of collaboration
- Research Track Record
- > Publications & citations
- Ranking

4.4 Creating and Sustaining Excellence in Institute

As outlined in Chapter 1, following underlying institutional features would be embedded for sustaining long term excellence.

4.4.1 Strong Leadership

Strong Leadership is a precondition for setting direction and creating clear and visible values and fulfilling high expectation by ensuring creation of strategies, systems and methods for achieving excellence, stimulating innovation and building knowledge and capabilities. The role and strategies of the leadership is summarized in *Annexure 4.4*.

4.4.2 Autonomy

Academic institutions need five kinds of freedoms to function effectively, to contribute best to the society and to human civilization. Three of them are academic. The other two are economic and administrative.

- ➤ Academic Autonomy: This relates to freedom to decide what to teach, whom to teach, and who will teach. (a) Regarding the freedom to decide what to teach, there should be ample freedom to teachers to devise and revise the course curriculum so as not to just train their minds but also their hearts for the goodwill of the society. (b) Regarding freedom to decide whom to teach, the autonomy must come with clear and transparent accountability to the students, Government, and the wider society. (c) Regarding the freedom to decide who will teach, there needs to be open and transparent system for selection because teachers are the seeds of intellectual crop of the future; they have to be the best available.
- **Economic Autonomy:** Freedom to seek resources from where they are best available and to decide what to do with those resources.
- Administrative autonomy: The flexibility in its internal working environment, ensure active involvement of professional staff in key decision making processes related to academics and develop a strong faculty governance system. All faculty members should be considered "colleagues".

All policies related to the Institute's direct operations should lie with the Governing Body and to that extent, there is flexibility in modifying the same in line with emerging stakeholder requirements and control of norms and procedures related to academic activities, including aspects such as design of courses, teaching material to be used, evaluation, collaboration with other agencies, relevant research and consulting, design and control of admissions process.

4.4.3 Focus on attracting and retaining talent

To attain and sustain national, regional or international quality; certain components are particularly relevant, notably careful selection of staff and continuous staff development, promotion of appropriate programmes for academic staff development, including teaching/learning methodology and mobility between countries, between higher education institutions, and between higher education institutions and the world of work, as well as student mobility within and between countries. The new Information Technologies are critical in this process, owing to their impact on the acquisition of knowledge and networking.

4.4.4 Collaboration and institutional linkages

The Collaboration will help promote sharing and learning from existing best practices from the best national and international Institutes. NIUA, SPA, SUPA (MIT) are some of the Institutes which are focused for collaboration. It will also help in student exchange programmes and to invite best faculties and professionals to impart knowledge to students.

4.4.5 Qualitative Evaluation

Quality is a multidimensional concept, embracing all its functions and activities: teaching and academic programmes, research and scholarship, staffing, students, buildings, facilities, equipment, services to the community and the academic environment. Internal self-evaluation and external

review, conducted openly by independent specialists, if possible with international expertise, are vital for enhancing quality. Independent bodies should be established and comparative standards of quality, recognized at international level, should be defined. Due attention should be paid to specific institutional, national and regional contexts in order to take into account diversity and to avoid uniformity. Stakeholders should be an integral part of the institutional evaluation process.

4.4.6 Focus on quality of output

Managing quality comprises a wide variety of mechanisms and processes acting at various levels throughout the Institute's programmes and across its organization. These build on the professional interests and motivation of the employees, faculties, governing body and Founders. They reinforce each other as a means of serving student's and researcher's needs.

4.4.7 Strong Communication Strategy

An integrated communication process, needed in high education institutions, must be defined in the complete shape, including a proper communication channel, a good speech, an understandable message, evaluation of the feedback by creating educational programs adjustable to the student needs.

4.4.8 Knowledge Management System (KMS)

The KMS would help to build collective competence and organizational capabilities and would serve as a platform to facilitate knowledge sharing of national, local and international practices and experiences. It will also help to identify and absorb tacit knowledge, which is often embedded in firms and persons and cannot easily be transferred to others.

4.4.9 Infrastructure and Ambience

Facilities are required for institution to run the educational and research programmes efficiently and growth of infrastructure to keep pace with the academic growth of the institute.

4.5 Proposed Outcomes

- **4.5.1** The Institute will focus on the urban affairs of the state, nation and world and on a number of theoretical and empirical issues, which are important for the advancement of national as well as international well-being. In addition, the centre will encourage quality research by students and faculty on important urban issues viz. urban affairs, urban planning, urban finance, Architecture, etc. and support research collaboration with different national and international institutions.
- **4.5.2** The outcome would be involvement of all stakeholders viz. Government, Students, Universities, Teachers, Research & academic groups, Industries, National/International agencies and Society on a single platform to achieve the following:-
 - (i) Better Employability (Output from Inter disciplinary and cross disciplinary learning)
 - (ii) Quality gains (Output form Governance, Faculty ratio, Academic reforms, Autonomy)
 - (iii) Better research yields (Output from Publications, PhDs, M Phils.)
 - (iv) Output in terms of Access, Excellence and Equity
 - (v) Achievement of internationalisation goals (with regard to faculty, students, collaborative research)
 - (vi) Outcomes in terms of NET/JRF qualification and capabilities in providing quality teachers for higher education in urban affairs and management.
 - (vii) Contribution in research and policy support to Government.

5.0 Academic and Research Centres

5.1 SUSPA Departments and Centres

This chapter gives an overview of the Academic and Research Centers at the Institute.

5.1.1 Three Academic and Research Departments, each having several Centres, are proposed on the pattern of School of Planning and Architecture, MIT etc as shown in *Table 5.1* below:

Table 5.1: Departments and Centres at SUSPA

Centre in Department of Urban Studies

- Urbanization and Socioeconomic development
- •Governance, Institutions & Reforms
- Municipal Finance
- •Poverty, Livelihood, Slums.
- •Housing & Real Estate
- •PPP in Urban Domain
- •Executive Development
- Urban Information Systems, e-gov.

Centres in Department of Urban Planning

- •Urban and Regional Planning
- •Infrastructure & Services planning
- •Transport Planning
- •Environmental Policy & Planning
- •Urban Design including Future Cities
- •GIS and IT in Urban Planning

Centres in Department of Architecture

- •Housing Design & Technology
- Building Engineering and Management
- Environmental Design
- Industrial Design
- Landscape Architecture
- Architectural Conservation
- Digital Visualization and Media Lab

5.1.2 For illustration on subject domains of the Departments and Centres, para 5.9.4 on Research Areas & Topics and URDPFI guidelines of MoUD may be referred to.

5.2 Rationale behind the Centre for Public-Private Partnership (PPP):

- **5.2.1** Urban Bihar would require approximately Rs 30,000 Cr for building and maintaining infrastructure and services over 2015-20 (*Annexure 2.1*). This magnitude of resources are just not available. Moreover, technical project preparation and management capacity of the ULBs and the Specialised Urban Bodies (BUIDCo, BUTSL, BUDA, BRJP etc.) is seriously lacking.
- **5.2.2** PPP is the only option to address these. PPP is a long term contract between a private party and a Government agency, for providing a Public asset or service, in which the private party bears significant risk and management responsibility. PPPs help the Government agencies through acutely needed additional sources of funding and financing, innovation, as well as core knowledge and experience of the particular work. SUSPA would have a catalytic & guiding role in PPP.
- **5.2.3 Sections 166 to 168 of Bihar Municipal Act, 2007** provide for private sector participation in planning development, operation, maintenance and management of municipal infrastructure and services. Schedule III of Bihar Infrastructure Development Enabling Act, 2006 includes almost all items of the urban infrastructure & services for PPP.
- **5.2.4** As the PPP market matures, new challenges and opportunities will continue to emerge which emphasize the urgent need for a dedicated Centre for PPPs ⁴ for (i) invigorating private investment in

infrastructure & services, (ii) prepare and provide guidance for a PPP policy, (iii) develop a mechanism to capture and collate data for decision making, (iv) undertake capacity building activities, including preparation of knowledge modules for different stakeholders, (v) enable research activities to build capacity; (vi) more nuanced and sophisticated contracting models, (vii) developing a quick dispute redressal mechanism, etc. SUSPA would play vital role in these.

5.3 Executive Development Centre (EDC) – This Centre would prepare knowledge products, curricular and learning modules and train to build capacity of urban professionals and technical experts. Incidentally, IIHS runs a Program for Working Professionals in Urban Development (PWP-UD) as given at *Annexure 5.1*. The possible subjects under ED Programmes of SUSPA could be as given in *Annexure 2.2*.

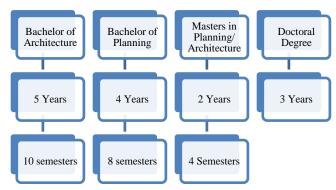
5.4 Academic Courses

- **5.4.1** There are a large number of subjects/ themes in urban affairs and it is not possible that every student can be taught everything in some years of his academics. In addition to it, every student has different interests and it would not be wise to burden the student with subjects in which he is not interested. The best way for SUSPA is to prepare a list of courses and to identify core/ mandatory courses and optional courses. A list of courses offered at SPA (Delhi), Urban studies of Stanford University (USSU), University of San Francisco is given at *Annexure 5.2*.
- **5.4.2** While the list of optional subjects are prepared, prospects of quality employment for students, increased global interest in the subject, contemporary body of knowledge, its relevance to the developing countries, and national and State efforts in the domain areas need careful consideration. Teaching of courses would also depend upon interest and expertise of the teachers. SUSPA needs to hire teachers who could transact the syllabi as per the curricula. This is where guest lectures and visiting professorships would help.
- **5.4.3** The courses will be so diversified as to attract a talented pool of students from varied backgrounds. Students should get exposure to a wide range of courses and also gain experience in empirical work, analysis of data and writing technical papers, etc.
- **5.4.4** SUSPA will, therefore, run optional classes for developing generic skills viz. empirical work, analysis of data, writing technical papers, language proficiency, report writing, communication, basic principle of business, contracts, partnerships, presentation skills, and possibly one UN language depending upon the students interest.
- **5.4.5** SUSPA would depute PG students to Urban Development and Planning Departments of State Government etc. for summer camps in applied research.

5.5 Academic Divisions and Programmes

5.5.1 In the AICTE Model Curriculum for **Bachelor's Degree in Urban Planning**, there are 2 semesters per year with a total course duration of 4 years with some core courses that are mandatory and some optional courses where the students have to make choice from the given list of courses. In the fourth and sixth semester, each student would undertake training in Urban planning (or related field) during summer vacation. The exact period and place of training is decided in consultation with the coordinator in charge of training.

5.5.2 SPA, New Delhi provides **Bachelor in Architecture** degree with course duration of 5 years and **Masters in Architecture** with course duration of 2 years. It also provides Doctoral courses in Architecture, Urban Planning, and Environmental Design for a duration of 3 years. The initial semesters have more of core courses while the number of optional increases in the later semesters.



Source: School of Planning and Architecture, New Delhi

5.5.3 Three years PhD program

SUSPA would offer two kinds of doctoral programmes, Full-Time and Part-Time. Under the Full-Time programme, a candidate is expected to finish the programme within a period of five years, while in the case of Part-Time, the maximum period is seven years from the date of registration. Full-Time students are required to meet the residency requirements, apart from teaching the postgraduate students for 8-10 hours per week. However, both full-time and part-time students are required to attend the Research Methodology course.

5.6 Teaching and Learning Methods

- **5.6.1** It is observed that in today's world, employers expect to pick up candidates for work 'off the shelf' and deploy straight away with little formal training. A bulk of educated Indians abroad are in teaching jobs or jobs that could be performed solo as in software development and application. This is mainly due to lack of multidisciplinary approach in the educational institutions, lack of group efforts and less integration of teaching and research.
- **5.6.2** A list of relevant options and the burden on students are two different things. The burden of students has to do with the syllabi under subject and curricula. In developed countries at PG level, the syllabi is very simple with not more than 18-20 topics. In the optional papers, it is even less. Pedagogical methods are innovative and chalk talk business is reduced to 20-25 minutes per lecture and the rest is devoted for discussions. The syllabi is conveniently split and handled in tutorials enabling additional discussions and weekly seminar classes enable peer learning. No one feels the burden. SUSPA needs to adopt such teaching and learning methods.
- **5.6.3** Implementation of full-fledged semester system with weekly tutorials, seminars and evening classes, where preparation and performance of each student is carefully watched and assisted, is necessary. Some classes will be taken by internationally reputed Experts in Urban Affairs in the form of guest lectures. Organisation of lectures by international experts and encouraging students' participation/ interaction in study tours, interuniversity seminars, lectures and support publication are also desirable. The program will, therefore, be fully residential with 100% hostel facility.

5.7 Academics Committee

5.7.1 Responsibilities

Academics Committee is responsible for establishing and maintaining the highest standards of teaching and learning in the Institution. It provides independent and authoritative advice to the Board of Governors on all academic matters.

5.7.2 Membership of the Academic Committee

The members of the Academic Board would be appointed by the Governing Board. The members would be selected for their academic and professional experience and scholarly contribution in academic arenas. The members of the Academic Board would be as follows:

- External Experts (3): with established reputation in (a) Urban Studies, (b) Urban Planning, and (c) Architecture, respectively.
- HOD's of Centres in rotation (6)
- Representative of SUSPA Professors (1)
- Expert in the use of IT in Teaching/Research (1)

Members would serve terms of three years. They may seek re-appointment at the end of each term.

5.7.3 General functions of Academic Committee

- To maintain the highest standards in teaching, learning and scholarship and in so doing, to safeguard academic freedom of the Institution.
- To oversee and monitor the development of the academic activities within the Institution.
- To communicate with the academic community, the Course Advisory Committee and other similar organizational units.
- To maintain and promote regular links with relevant professional organizations and industry groups to ensure that the Institution's academic courses maintain industry relevance and create work-ready graduates.
- To respond to any matters referred to it by the Governing Board or any academic committees.
- To review, guide and encourage the current nascent research programs

5.7.4 Advisory Functions of the Academic Committee

- To provide advice to the Governing Board on academic matters that relate to and affect the Institution's teaching activities for its higher education courses, including advice on academic priorities and policies.
- To maintain academic standards in higher education courses in the Institution.

5.7.5 Specific functions of the Academic Committee

- To initiate the development of new higher education courses for approval by the Governing Board. To delegate responsibility for developing new higher education courses to Course Advisory Committee as required.
- To make recommendations to the Governing Board regarding endorsement of new higher education academic courses, major changes in existing higher education courses and courses for submission to the external regulatory authority for accreditation.
- To approve all minor changes to existing high education courses for implementation in the Institution.
- To formulate and review policies, guidelines and procedures in relation to academic matters.
- To approve academic matters relating to human resource management, the conditions of appointment and employment of academic staff, including position descriptions and staff

- qualifications.
- To play an active role in assuring the quality of teaching, learning, and scholarship within the Institution.
- To monitor the admission criteria for students in higher education courses in the Institution.
- To initiate and oversee a formal course of review of the academic activities in the Institution.
- To promote and support the development of on-line delivery methods to effectively complete the courses provided and to further develop life-long learning skills.
- To annually review information gained from surveys of students and staff, recommendations from the HOD's and academic staff.
- To consider and advise on matters referred to it by the Governing Board.
- To recommend the conferral of awards for graduation by students in higher education courses within the Institution.
- To exercise oversight of assessment standards and practices as they are implemented within the Institution.
- To provide advice concerning changes and requirements as they occur in the higher education sector
- To benchmark key activities against those of other higher education providers internationally, where relevant.
- To monitor academic staff development and scholarship activities in the Institution, and to ensure academic staff qualifications are appropriate.
- To monitor current activities and research related to the online pedagogical models to reduce student attrition and to improve 'connectivity' and 'presence' of students to SUSPA.

5.8 Research Committee

5.8.1 Membership of the Research Committee

The committee will be headed by a Research Expert of high repute. He will be assisted by other fellows. Urban Development Deptt. of State Govt. will be ex-officio member.

5.8.2 Functions of Research Committee

- Identify priority areas of research based on the review of national and cross-country experiences and interactions with eminent public and private institutions and agencies operating in the areas of urban affairs.
- Formulate broad guidelines for the Institute's on-going and proposed research activities and provide suitable advice and guidance for the improvement of the Institute's programmes
- Develop Terms of Reference with the sponsoring agency and the host institution as the case may be.

5.9 Research Centres and Areas

5.9.1 There exist no dichotomy between research and teaching in the advanced countries as happens in India. This anomaly has been highlighted by Yashpal Committee Report. It is not viable to have one set of faculty for research and another set for teaching alone. In fact, a bulk of our universities and affiliated college are with only 14 –hour- a- week teachers that adversely affected research. India has not been producing enough PhDs. Very few students continue on to research degrees compared to other countries. Hardly 1% is enrolled as post graduate researchers in the country. The lack of enquiry-based learning and early researcher skills is limiting the capacity of Indian institutions to engage in vital research and innovation activity. (British Council, 2014).

- **5.9.2** The institute will have Research Centres (RCs) in various Departments. A common Research Facilitation Centre (RFC) will undertake liaison work with the government and other funding agencies to promote applied research that are of importance to them. The RFC will run Student's Bureau and implement 'earn while you learn' scheme to lend some financial support to students. The Research Centres of the Departments will be compensated from the grants received from various departments, agencies and UGC.
- **5.9.3** The RFC will make resource pooling arrangements. The RFC will receive and handle research proposal, research funding, provide field staff from Student's Bureau and ensure that there are no time and cost over runs. The Research Centres will be responsible for the project work and the RFC will not interfere with the academic work. The RFC, as in UK Universities, will play a catalytic role in bringing the client and RCs together and will be in lookout for projects to keep the Research Centres fully engaged and generate IEBR (internal extra budgetary resources).
- **5.9.4** Research areas/topics to be undertaken by the Institute are illustrated below:
 - 1. **Urbanization, Urban Infrastructure and Economic Growth-** Study of macro parameters that influence urban development and its spatial expansion, with a continual review and analysis of the linkages between urbanization, migration, urban infrastructure and economic growth.
 - 2. Urban Policy, Governance and Institutions
 - 3. **Municipal Finance-** Study of fiscal structures at the national, state and municipal levels, with focus on strengthening local capacity for raising & managing own sources of revenue, leveraging finance from the market, and appropriate structuring of public-private partnerships.
 - 4. **Urban Poverty, Livelihood & Slums** Study of the conditions that produce and perpetuate urban poverty and ways of amelioration, the role of livelihoods and equitable access in determining the response to urban poverty, and the nature of enterprise, labour and social structure that can produce inclusive urbanization.
 - 5. **City Design and Development** Urban Design, Land use planning, Preparation of GIS based Master Plan & City Development Plan, and Planning Technology.
 - 6. IT enabled Smart Cities- Study ICT-based and data-enabled platforms for participative planning and citizen engagement, creation and O & M of infrastructure & services, real-time measurement of technical performance parameters, efficiency and transparency in e-Governance.
 - 7. Land Economics Study of the current models of land development within the country and abroad, land economics and its effects on urban development, the efficient functioning of land markets, synergies between land use and transportation, and responses to acquisition and pooling of land.
 - 8. Multi Model Transport: Planning, Financing and Project Management including PPP.
 - Real Estate and Housing— (a) Real estate: Real Estate Finance and investment, Real Estate
 Economics, Development Building Systems, Real estate capital Markets, Real estate
 Ventures, Tool analysis for Design for real Estate Infrastructure Development. (b)
 Housing: Mixed Income Housing Development, Innovative Project, Delivery in public &
 Private Sectors, Mortgage Securitizations and other Assets, Housing Economics and Finance
 etc.
 - 10. **Public Private Partnership:** (i) invigorating private investment in infrastructure; (ii) prepare and provide guidance for a PPP policy; (iii) develop a mechanism to capture and collate data for decision making; (iv) more nuanced and sophisticated contracting models, and (v)

- developing a quick dispute redressal mechanism.
- 11. **Environmental policy & Planning** Systems and Sustainability, Information and Assessment, Governance and Decision making, Environmental Certificate, Real Energy and Environmental Sustainability.
- 12. Architecture Design- Design and Digital Visualization of Architecture.
- 13. **Building Technology-** Environmental Technologies in Buildings, Building Technology Laboratory, Fundamentals of Energy in Buildings, Digital Visualization of Structural Design and Optimization, Building Structural Design.
- 14. **Digital Visualization of Architecture & Media Lab**-Introduction to Geometric Modeling, Advanced Visualization in Motion Graphics, Parametric and Building Information Modeling, Designing Interactions, Design Conflict, Human Dynamics, Macro Connections.
- 15. Art, Culture & Technology- Artistic Experimentation, Advance studio on the production, Three-Dimensional Art Work, Advanced Photographic and related Media, Cinematic Migrations



5.10 Admission Policy for Students

5.10.1 Eligibility Criteria

- Candidates would be eligible for admission to the Bachelors' Degree programme in Architecture or Planning if they have obtained at least 70 percent marks in aggregate with Mathematics as a subject in the Class 12th or qualifying examination.
- Candidates shall be eligible for admission to various Masters' Degree programmes if they have obtained at least 65 percent marks in aggregate in Bachelor's degree.

5.10.2 Mode of Selection

| 1. | Advertisement regarding invitation of application from Admissions office | | | | | |
|----|---|--|--|--|--|--|
| 2. | Screening of application forms | | | | | |
| 3. | Rejection of incomplete applications | | | | | |
| 4. | Review of completed applications to filter eligible candidates | | | | | |
| 5. | Providing scores of eligible candidates as per academic weightage | | | | | |
| 6. | Inviting them for: | | | | | |
| | Entrance Test and Personal Interview (For UG and PG) | | | | | |
| | • Entrance Test, Group Discussion (GD) and Personal Interview (For PhD/M.Phil.) | | | | | |
| | PhD/M.Phil candidates qualified in UGC, GRE, JRF/NET exams are not required to | | | | | |
| | give Entrance test. | | | | | |
| 7. | Preparing final selection list by providing aggregate weightage based on: | | | | | |
| | Academic score, Entrance Test score and Interview score (For UG and PG) | | | | | |
| | Academic score, Entrance test/UGC/GRE/JRF/NET score, GD score and Interview | | | | | |
| | score (For PhD/M.Phil) | | | | | |

5.10.3 Reservations for students

- As per Bihar Government Norms.
- 75% seats in all courses reserved for the State domiciled students, 15% based on All-India competition and up to 10% international students.

5.10.4 Scholarships

As per the revised UGC Norms

5.11 Teaching Staff

5.11.1 Student-Teacher ratio

In the Western Universities, students get glued to the teacher and students get individual attention if they so require. The regular tutorials and weekly seminar classes bring the teacher and the taught very close. Accordingly, the proposed Student-Teacher ratio is 8:1.

5.11.2 Strength of Teachers

The total number of teaching staff is proposed to be 30 to begin with, in order to reach the proposed student ratio of 8:1 as the total number of students is 240. Post- Doctoral staff would be in addition.

Table 5.2 : Strength of Teachers

| Level | Professor | Associate Professor | Asst. Professor | Total |
|-------|-----------|---------------------|-----------------|-------|
| No. | 6 | 12 | 12 | 30 |

6.0 Institutional Setup

This chapter presents the institutional setup and organizational structure for the Institute. It examines:

- (a) The options of the legal structure for the Institute.
- (b) The governance and organizational structures for the Institute.

6.1 Legal Structure of the Institute

- **6.1.1** The Institute would be set up as an autonomous organization and would be a separate legal entity. The options for a separate legal entity could be a (i) Society (under The Societies Registration Act, 1860), (ii) Trust (under The Registration Act, 1908 or The Indian Trust Act 1882) or (iii) Company (under the Companies Act, 1956).
- **6.1.2** The key considerations and parameters for selection include aspects such as ease of formation, desired governance structure, types of activities allowed, recurring expenditure, area of operation, labour and relevant laws, and eligibility of foreigners as members/trustees. **Annexure 1.1** presents a comparison of the three options.
- **6.1.3** Some institutes in the recent past such as National Institute of Solar Energy and ICICI Knowledge Park have been set up as Section 25 Companies. Gokhale Institute of Politics and Economics have been registered under Trust. However, most educational/research oriented institutes established by Government have been established as Registered Societies viz. NIUA, DSE, NIPFP, IIMs. A Registered Society is considered to provide requisite flexibility for operations as they are designed as democratic structures and suit collaborative activities. This form is appropriate where work calls for consultation and participation of a large number of people and is, therefore, the suggested option for SUSPA.

6.2 Why an Independent Institution?

- **6.2.1** *Annexure 6.1* gives different options regarding the housing of the Institute. The key question is "would administrative control of any of the existing institutions, under its existing regulations, be in a position to facilitate the excellence, flexibility and autonomy that the Institute requires to succeed?"
- **6.2.2** It is suggested that the proposed institute be established as an independent entity (not under the administrative control of another institute). The rationale for the same is presented below:
- (i) Autonomy: Institutions such as the IIMs were set up outside the University system because the founding fathers of these institutions wished to provide a unique operation model involving institutional, financial, academic and administrative autonomy. This argument also holds true for the proposed Institute.

Autonomy will let introduce better practices in the system, so better and fairer evaluation, things follow schedule, and operations get smoother. The proposed Institute needs to develop its own unique culture free from any specific legacy of an existing institution.

- (ii) Choice for Students: Autonomous Institutes provide freedom to select some of the subjects as per their interest areas by giving the students choice of optional which is not exercised by non-autonomous colleges and it affects creativity of the students.
- (iii) Character/role of the organization: The role of the proposed Institute is envisaged to be different from any existing institution of Urban Studies in Bihar. The Board should be diverse with eminent personalities from around the world. The modern, updated syllabus with required revisions at regular intervals is to be adopted. SUSPA needs to devise its own admission criteria which will be solely on merit and it is required to attract best talents for the job.

6.3 Organization and Governance Structure

6.3.1 Board of Governors

The Governing Council/Body/Board of various Institutes is represented by a wide range of stakeholders as follows:

- (i) Governing Council of NIUA has the president appointed by the Government and vice-President of the institute by the General Body. One representative each of Ministry of Finance and Ministry of Urban Affairs is on the Board. Nine persons are to be elected by the Members of the institute present and voting at a meeting of the General Body. Not more than five members representing different disciplines are co-opted by the Governing Council. Director is the ex-officio Member-Secretary of the Governing council.
- (ii) School of Planning & Architecture at MIT is governed by Dean which consist of Associate Dean, Assistant Dean for Finance and Administrator, Assistant Dean for Human Resources, Assistant Dean for Development. Governing body has two Directors as Associate Director of communications, Director of Communications, Administrator (Finance & Human Resources), Administrative Assistant (Resource Development and Finance), Facilities Manager, Webmaster/ Graduate Admissions coordinator are helping part of Governing Structure. 12
- (iii) Minister of Human Resource Development is the Chairman, General Council of SPA. Under the SPA Council is the Board of Governors. Under the Board of Governors is the Director, who is the chief academic and executive officer of the SPA. Under the Director, comes the Heads of Departments, Registrar, President of the Students' Council, and Chairman of the Hall Management Committee. The Registrar is the chief administrative officer of the SPA and overviews the day-to-day operations. Below the Heads of Department (HOD) are the faculty members (Professors, Associate Professors, and Assistant Professors). The Wardens come under the Chairman of the Hall Management Committee.¹³

6.3.2 Administrative Structure

In many organizations such as DSPA and NIUA, there is a Body under the Board of Governors (which oversees policy matters) to look into the institutes' management and administration matters. The number of members in the Administrative structure is smaller and ranges between 5 and 11.

- School of Planning & Architecture, Delhi
- 1. Director.
- 2. Dean of studies.
- 3. Registrar.
- 4. Controller of Examination.
- 5. Co-ordinator of Placement Cell.
- 6. Honorary Warden
- National Institute of Urban Affairs (NIUA)
- 1. Director
- 2. Senior Research Faculty
- 3. Research officers
- 4. Junior Research Officers
- 5. Research Analysts

6.3.3 Suggested Composition for SUSPA

(i) **Board of Governors:** The Board of Governors will comprise of maximum 15 members. This would include a Chairperson (eminent expert in Urban affairs or Management), a representative each

from State Planning Board, State Urban Development Department and State HRD, three representatives from collaborating Institutions (viz. NIUA, SPA, IIHS, CEPT, etc.), one representative each from MoUD and UN Body, one representative of the ULBs, one nominees from Industry, Head of the Institute, IT Expert in education domain and two Academic staff of the Institute.

- (ii) **Administrative Board:** It would comprise of Director and Heads of the 5 Divisions viz: Academic, Finance, Human Resource, Infrastructure Development & Support, and Research.
- (iii) **Director:** He is the academic and administrative head of the Institute.

6.3.4 Role of the Board of Governors

The Board of Governors would:

- Be responsible for formulating policy and guidelines for the Institute's effective functioning
- Make decisions pertaining to the effective utilization of the Institute's funds and assets
- Approve the business plan for the Institute and its revision from time to time, suggest options for funding and financial sustainability
- Monitor the activities of the Institute and establish committees from time to time as may be required
- Be able to delegate its power to the Head of the Institute or the Director or any officer or committee for conduct of business
- Deliberate and act upon the recommendations of committees and approve various action plans developed by the committees mainly from an administrative and budget perspective while maintaining the autonomy and flexibility of the committees
- Based on the recommendations of various committees, the Board of Governors would also recommend the focus areas for research, training, consulting and as a think tank for Government and its Agencies
- Review from time to time the positioning, governance and institutional structure, human resources and support systems

6.3.5 Role of Administrative Board

The Heads of the Committees viz. Academic, Finance, Human Resource, Infrastructure Development and Support, Research will report to the Administrative Board, which will be responsible for functioning of the Committees. The roles and functions of the Committees are described below. Administrative Board will report to the Board of Governors.

6.4 Committees

6.4.1 Academics Committee

The role, functions and composition of Academic Committee is discussed in Chapter- 5.

6.4.2 Finance Committee

a) Will advise the Board on all matters concerning financial management of the Institution. It is charged with protecting and renewing the institution's resources and helping the board fulfil its fiduciary responsibilities.

b) General functions of Finance Committee

- To examine the budget proposals of the Institutes.
- Budgetary control of expenditure, income etc.
- Generally to exercise the administrative powers as delegated by the Board and Director from

- time to time and to make correspondence with Central/State Government etc.
- To issue financial sanctions within the approved budget for purchase of various items and for maintenance and repair of items.

c) Specific functions of the Finance Committee

- To monitor all contracts, agreements, that the Institute enters with the contractors, suppliers, service provides, etc.
- Ensure that General Financial Rules and other rules & regulations issued by various authorities from time-to-time are compiled with.
- Will be responsible for vetting of all projects, research, and consultancy agreements from centres, faculty, publishers, etc.
- Accounts & Finance Department will provide required details as and when necessary.
- Will oversee pre, internal, statutory, and CAG audits and ensure compliance of guidelines.
- Will ensure compliance of investment guidelines.
- Will be responsible for presenting the contract and other documents to internal auditors, statutory auditors, and CAG.

6.4.3 Human Resource Committee

a) HR Committee will be headed by an Officer having knowledge in matters relating to human resources.

b) General functions

- To look at all HR matters starting from advertisement to retirement.
- Negotiations with the Staff Unions/Association.
- To exercise powers of the Disciplinary authority as per the delegation of authority by Director.
- Legal/Statutory matters.
- RTI matters.
- All grievances related matters of administrative staff.
- All welfare related matters of administrative staff.

c) Specific functions of Human Resource committee

- Overall responsible for Academic Associates and Project Staff recruitment and appointment
- Academic Associates performance evaluation
- Provide data

6.4.4 Infrastructure Development and Support Committee

a) It will be headed by Executive engineer or an Estate officer who will be assisted by Junior Engineers and other Staffs.

b) General functions

- Overall supervision and responsible for Estate, Transport, Security, Stores & Purchase, Executive Development Centre, Community Welfare, Students Hostels, Land etc.
- To examine proposals of the Institute Engineer and to be responsible for construction and maintenance of buildings and Institute campus.
- Implementation of guidelines and orders received from the Board.
- Any other function as decided by Director.

6.4.5 Research Committee

The functions and composition of Research Committee are discussed in Chapter- 5.

6.5 Organizational Design

6.5.1 Head of the Organization

Many Institutes have had visionary leaders who possessed excellent management skills to guide and lay down the values that drive the Organization. Evidently, the leadership often defines the journey that the Organization takes. A respected professional in urban affairs, planning or management may attract the best talent required to make SUSPA an Institute of Excellence.

6.5.2 Organization Structure for Institute

- To design the Organization structure of SUSPA, a study of organization structure of various educational Institutes were undertaken to understand the requirements of smooth and efficient management of the Institute (*Annexure 6.2*)
- The proposed structure (*Figure 6.1 below*) seeks to open up the lines of communication and collaboration while removing layers within the organization. Unlike the traditional hierarchy which typically sees one way communication and everyone at the top with all the information and power; a "flatter" structure (*Figure 6.1*) is recommended. The professionals and experts would be grouped around the departments and centres identified for the Institute.

6.6 Organizational Design:

Tentative drafts for (a) Registration of SUSPA Society, (b) Memorandum of Association, and (c) Bye Laws are kept at *Annexure 1.2, 1.3 & 6.3* and (d) for Advertisement for the position of Director, at *Annexure 6.3*, with a view to expediting the process of establishing SUSPA.

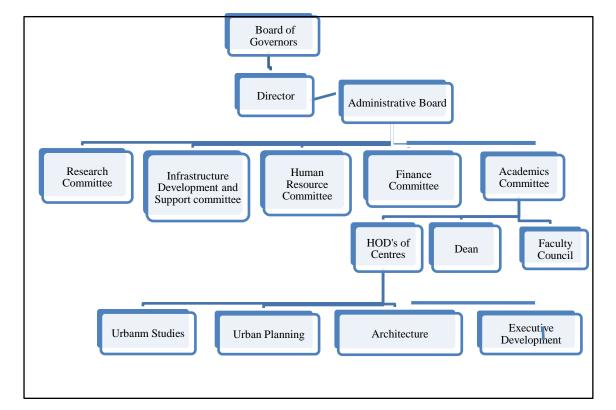


Figure 6.1: Proposed Organizational Structure of SUSPA

7.0 Project Cost and Financing

The infrastructure at the Institute has been proposed based on the study of other similar Institutions with adjustments made to the scale of operations.

The Institute would be built upon at least 20 acres of land and would be known for its **Smart and Green buildings and Campus, designed by an internationally reputed architect.**

7.1 Buildings

7.1.1 Instructional Area

It would comprise of Classrooms, Syndicate Rooms, Seminar Halls, Auditorium, Library with online access to e-books and Massive Open Online Courses (MOOC), etc. The infrastructure requirement for the instructional block with the detailed costs norms are presented in (*Annexure 7.1 & 7.2*). A snapshot of the instructional area statement is given in *Table 7.1*.

Table 7.1: Instructional Area

Unit Carpet area (sq ft) Per unit **Total** Classrooms 15 1000 15000 2500 2500 Seminar Halls 1 3 Syndicate Rooms (capacity 10) 300 900 7000 7000 Auditorium (capacity 500) 1 6500 6500 Library with 4 cubicles (capacity 1 200) 1 200 200 Server Room 1 250 250 Pantry Area **Toilets** 10 150 1500 300 300 Maintenance 1 200 200 Security 1 200 200 Housekeeping 1 300 300 **Examinations Control Office** 1

7.1.2 Administrative Area

Total

It would include Office space for all management, professional, administrative and support staff. The Administrative block will have independent Research Centres, Conference Rooms, Reception Areas etc. The carpet area has been increased by a factor of 40 per cent (better than the AICTE norms of 25%). The infrastructure requirement for the administrative block with the detailed costs norms are presented in *Annexure 7.1 &7.2*. A snapshot of the administrative area statement is given in *Table 7.2*.

7.1.3 Amenities

It would include Utilities Area, Pantry, Toilets, Parking, open areas, Store Room etc. The Utilities Block comprises of areas that will house the (a) main electrical meter, VCBs, HT panel, distribution panel and power back up DG plant, and (b) water pumps, sewage pumps, sewerage treatment plant and their associated panels. The open areas around the building will also have some provision.

34850

Table 7.2: Administrative Area

| | Unit | Carpet a | rea (sq ft) |
|--------------------------------------|------|----------|-------------|
| | | Per unit | Total |
| Office of Director | 1 | 500 | 500 |
| Office of HODs | 6 | 250 | 2000 |
| Office of Faculty | 24 | 200 | 5200 |
| Office of Finance, Admin, Placement | 10 | 150 | 1500 |
| and other officers | | | |
| Research Associates | 15 | 150 | 2250 |
| Office of Support Staffs, Assistants | 15 | 100 | 1500 |
| Reception area | 1 | 400 | 400 |
| Store Room/ File storage | 1 | 500 | 500 |
| Conference Room (capacity 15) | 1 | 400 | 400 |
| Toilets | 5 | 200 | 1000 |
| Kitchen | 1 | 300 | 300 |
| Total | | | 15550 |

7.1.4 Hostel and Accommodation

It will comprise of Residential Area of staffs, Guest Houses and Hostel Buildings. The hostel block will comprise of accommodation for visiting students. Two Hundred Forty rooms of single occupancy have been proposed for the hostel. The guest house will have four single and eight double occupancy rooms. A snapshot of the area statement for hostels and guest houses is presented in *Table 7.3*. Details are in *Annexure 7.1 & 7.2*.

Table 7.3: Hostel and Accommodation Area

| Description | Unit | Carpet a | rea (sq ft) |
|------------------------------------|------|----------|-------------|
| | | Per unit | Total |
| Hostel Facility (Double Occupancy) | 240 | 400 | 96000 |
| Guest House (single occupancy) | 4 | 300 | 1200 |
| Guest House (double occupancy) | 8 | 500 | 4000 |
| Boy's Common Room | 1 | 1000 | 1000 |
| Girl's Common Room | 1 | 1000 | 1000 |
| Toilets | 120 | 100 | 12000 |
| Mess | 1 | 4000 | 4000 |
| Sick Room | 1 | 150 | 150 |
| Principal's Quarter | 1 | 2500 | 2500 |
| Sports Club | 1 | 3000 | 3000 |
| Stationery Store | 1 | 200 | 200 |
| Total | | | 125050 |

7.1.5 Circulation Area

Circulation Area of 40% of sum of Instructional, Administrative and Hostel & Accommodation area is required covering common walk ways, staircases, entrance lobby and other amenities following the norms of AICTE of 25%. A snapshot of the Built up Area Statement for Administrative, Instructional and Hostel & Accommodation Area is given in *Table 7.4*.

Table 7.4: Built up Area Statement

| Area | Carpet Area | Circulation | Built-up | Cost of Co | onstruction |
|----------------|-------------|-------------|----------|------------|--------------|
| | | Area * | Area | Per sq. ft | (in Rs.lacs) |
| Instructional | 34850 | 13940 | 48790 | 3074 | 1500 |
| Administrative | 15550 | 6220 | 21770 | 3674 | 800 |
| Hostel and | 125050 | 50020 | 175070 | 2000 | 3500 |
| Accommodation | | | | | |
| Total | 83800 | 33520 | 245630 | | 5800 |

^{*} Circulation Area = 0.4 x Carpet Area, ** Built up Area = Carpet + Circulation Area

7.2 Media Lab

At the Media Lab, the future is lived, not imagined. In a world where radical technology advances are taken for granted, Media Lab researchers will design technologies for people to create a *better* future. It will create disruptive technologies that happen at the edges. Research is conducted in a highly collaborative and multi-disciplinary environment. Many of the technologies and applications conceived at the Lab will be tested and refined through experiments, in cooperation with members of the Centres.

7.3 IT Infrastructure

The IT infrastructure at the Institute would comprise of the latest hardware/software and network infrastructure. It would be adequately equipped to support the (a) Centre of Urban Information System & e-gov and (b) Centre of GIS & IT in Urban Planning, apart from providing access to relevant online databases. The IT unit would support all Academic Departments and Centres and also accounts, administration, library, etc.

Table 7.5: IT Requirement at the Institute

| Description | Requirement |
|-----------------------------|--|
| Desktops/ Laptop | Available to employees and faculty when appointed |
| Server | 2 servers |
| IT services and hardware | Outsourced |
| Knowledge Management system | software packages for statistical analysis and subscription to |
| | EBSCO database |

7.4 Library

It is important for a research institution to have a well-stocked library with books, periodicals, journals, DVDs, e-books, MOOC etc. These need to be properly catalogued and computerized for timely retrieval. Its collection, development policies and information services are mandated by the Institute's teaching, research and training objectives. It will have all necessary subscriptions to newsletters and bulletins, and may also offer reprographic services. Besides being available to students, the facilities will be extended to research fellows and faculty of the Institute.

7.5 Capital (Non-Recurring) Expenditure

7.5.1 The capital (non-recurring) expenditure consists of one-time expenditure incurred towards establishing the Institute including civil costs towards the construction of buildings and IT infrastructure for the Institute's knowledge management functions.

- **7.5.2** The construction is to be phased over a three to five year period and would commence once the land acquisition is complete. A temporary arrangement in the interim period by way of operating from rented premises is to be provided.
- **7.5.3** Apart from the Institute's Administrative Area (with built up area of approx. 21770 sq. Ft inclusive of circulation area of 40%) to accommodate around 70 staff members (peak strength); Instructional Area (with built up area of approx. 48790 sq. ft inclusive of circulation area of 40%) with classrooms, library, an auditorium with a capacity of 500 PAX, three syndicate rooms; Hostel and Accommodation Area (with built up area of approx. 175070 sq. ft inclusive of circulation area of 40%), with a guest house of twelve rooms for accommodating visiting faculty and participants in training programmes, hostel facilities of 240 rooms besides various service areas (mess, sick rooms, toilets, etc.) has been taken into consideration.
- **7.5.4** The total land area required to establish the Institute is at least 20 acres. The assumption for arriving at this figure is judgemental. Broadly, the sum of the plinth area for all blocks has been multiplied by two, in line with the AICTE norms. The construction period for the Institute is to be three to five years.

Y2 Non- Recurring Expenditure Y1 Y3 Y4 Y5 Total Administrative Building **Instructional Building** Hostel and Accommodation Building Furniture and Fixtures Project Management Consultancy Office Rental (interim period) IT Hardware and Software Vehicles Plant and Equipments **Books and Magazines** Total

Table 7.6: Non-Recurring Expenditure for Institute (Rs. Lac)

7.6 Recurring Expenditure

- **7.6.1** During the operations phase, expenditure would be incurred on various components as shown in *Table 7.7*. As per estimates, remuneration and salaries are a major expenditure head, accounting for almost 40 per cent of the recurring expenditure in the first year and stabilizing at around 25 per cent in the later years.
- **7.6.2** The other major budget heads for recurring expenditure are the Institute's academic activities (which include training programmes and conferences conducted through self or network institutions, documentation and publication costs), travel costs and annual maintenance. Since the core work of the Institute makes it imperative to have state of the art IT infrastructure and management System, year-on-year expenditure on procuring, modifying and upgrading these systems have also been considered. Other costs include library establishment costs and insurance costs for the Institute assets, stationery, consumables, etc.

7.6.3 Salary Structure

The salary structure of the Institute's faculty should be at par with the structure applicable to the IITs in order to attract the requisite talent. The proposed institute should have the flexibility of inviting scholars of outstanding merit on compensation packages that the Board of Governors may determine.

The salary structure of administrative staff should be at par with that of State Government.

Table 7.7: Recurring Expenditure for Institute (Rs. Lac)

| Recurring Expenditure | Y1 | Y2 | Y3 | Y4 | Y5 | Y6 | Y7 | Y8 | Y9 | Y10 | Total | % of |
|---------------------------|-----|------|-----------|------|------|------|------|------|------|------|-------|-------|
| | | | | | | | | | | | | Total |
| Remuneration and salaries | 320 | 400 | 520 | 680 | 800 | 920 | 1000 | 1080 | 1120 | 1160 | 8000 | 40.0 |
| Office and Administration | 120 | 150 | 195 | 255 | 300 | 345 | 375 | 405 | 420 | 435 | 3000 | 15.0 |
| Transportation Cost | 16 | 20 | 26 | 34 | 40 | 46 | 50 | 54 | 56 | 58 | 400 | 2.0 |
| Electricity and Fuels | 64 | 80 | 104 | 136 | 160 | 184 | 200 | 216 | 224 | 232 | 1600 | 8.0 |
| Staff Training | 40 | 50 | 65 | 85 | 100 | 115 | 125 | 135 | 140 | 145 | 1000 | 5.0 |
| IT Services | 16 | 20 | 26 | 34 | 40 | 46 | 50 | 54 | 56 | 58 | 400 | 2.0 |
| Public Relations Agency | 32 | 40 | 52 | 68 | 80 | 96 | 100 | 102 | 112 | 116 | 800 | 4.0 |
| Insurance Cost | 16 | 20 | 26 | 34 | 40 | 46 | 50 | 54 | 56 | 58 | 400 | 2.0 |
| Repair and Maintenance | 24 | 30 | 39 | 51 | 60 | 69 | 75 | 81 | 84 | 87 | 600 | 3.0 |
| Academic Activities | 24 | 30 | 39 | 51 | 60 | 69 | 75 | 81 | 84 | 87 | 600 | 3.0 |
| Legal Expenses | 1.6 | 2 | 2.6 | 3.4 | 4 | 4.6 | 5 | 5.4 | 5.6 | 5.8 | 40 | 0.2 |
| Purchase of Consumables | 80 | 100 | 130 | 170 | 200 | 230 | 250 | 270 | 280 | 290 | 2000 | 10.0 |
| Scholarship and Fee | 6.4 | 8 | 10.4 | 13.6 | 16 | 18.4 | 20 | 21.6 | 22.4 | 23.2 | 160 | 0.8 |
| Concessions | | | | | | | | | | | | |
| Other Costs | 40 | 50 | 65 | 85 | 100 | 115 | 125 | 135 | 140 | 145 | 1000 | 5.0 |
| Chair Professionals* | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 |
| Total | 800 | 1000 | 1300 | 1700 | 2000 | 2300 | 2500 | 2700 | 2800 | 2900 | 20000 | 100.0 |

^{*}To be sponsored

7.7 Project Financing

7.7.1 A review of reputed institutions like SPA, NIPFP, NIUA, etc. shows that the Institute's major income source in the initial years of operation was through government grants. The Institute's key activities comprise of academics, research, consultancy and training which would take time to generate revenues. Major Government grant support would, therefore, be required for the Institute to function till the time it establishes itself in the market and starts generating own revenues.

7.7.2 Two options could be considered for grant support. The first option involves a onetime endowment corpus of Rs. 275 crore from State Government based on indicative physical and financial phasing. The second option involves an annual recurring grant from State Government based on annual budgets prepared by the Institute. The first option is not financially feasible given the resource constraints of the State. Practically also, corpus earnings are lower than cost of borrowing of funds by the Government. Prorata distribution of corpus money locks up funds. The second option is, therefore, recommended.

7.7.3 The entire cost of buildings and infrastructure is assumed to be funded through Government budgetary allocations and hence no debt component is considered. Should the Government decide to develop the project through PPP or other implementation formats, there would be some financing by the project proponents also.

- **7.7.4** The potential sources of income for the Institute, apart from State Government allocations, could be contributions by Central Government Departments, multi/bilateral agencies and corporate sponsors. The Research Centre could be supported through MMEs of CSS operating in the State. Direct funding could also be obtained from the Ministries from National MME.
- **7.7.5** CSR is a good option to tap funding for the Chairs. Banks, financial institutions and IT majors could be approached for bigger contribution towards infrastructure, a specific component of the proposed infrastructure plan of SUSPA like Auditorium, IT infrastructure and networking, Library, Hostel blocks etc. which could be named after the donor.
- **7.7.6** While the Government will support the institution with adequate funding partly through endowment and mostly through budgets in the nascent stages, it has to stand on its own with high quality academic, training and research programmes in the long run. It should have a viable fee structure, generating at least 40% of O&M expenditure in the long run. This is attainable with differential fee structure for international students. It may be noted that the role of the government in nurturing the growth of world class universities (e.g. Ivy League Universities in US, Oxbridge in UK) was not a critical factor. It took long many years for them. However, newer universities/institutions learn to walk before creeping.
- **7.7.7** It has been seen that institutions like NIPFP conduct training programmes for around 150 participants every year. A similar assumption has been made for the Institute's potential training/academic programmes. On an average when fully functional, say in the fifth year of operations, the Institute could conduct six highly specialised training programmes with 30 participants per programme. Most of the modern universities earn money through sandwich courses that facilitate high quality jobs.

8.0 Marketing of the Institute

Higher education institutions are becoming increasingly integrated in the global education market and institutions are facing rising competition for the best students, teachers and professors. ICT has enhanced and changed the nature and context of communication exchange, allowing for a broader range of competition.

The concept of marketing the institute will help SUSPA to understand the wider context of ever changing needs in order to establish quality services satisfying the target-segments: potential students, actual students, professors, companies, parents, society etc. In order to attract quality students, attracting and retaining top class teachers and professors is critical. That's why, research needs to be carried out to obtain information about student choice decision making and assist the institution in optimizing their recruitment and enrolment efforts.

8.1 Important Factors in decision making

- **8.1.1** People make choices every day, but most of them are low-involvement decisions. The decisions about educational choices are high-involvement decisions because: -
 - The pupil's decision will reflect upon his or her self-image and could have long-term consequences.
 - The cost to carry out a decision involves major personal or economic sacrifices.
 - The personal and social risk of making a "wrong" decision is perceived as high.
 - There is a considerable reference-group pressure to make a particular choice or to act in a particular way to meet the expectations of reference groups.
- **8.1.2** However, 'quality' factors such as Academic reputation and Quality of faculty are consistently identified as fundamentally important. Other factors that applicants typically consider are: -
 - Location of the university and closeness to home area.
 - Job opportunities upon completion of study: placements, employability, reputation and career guidance.
 - Influence of others: Extensively researched factors include the influence of family, friends, socio-economic status, etc.
- **8.1.3** *Figure 8.1* shows the steps followed by a potential student in educational choice decision-making process. Evaluating the options is considered to be a challenging job due to the intangibility of the product.

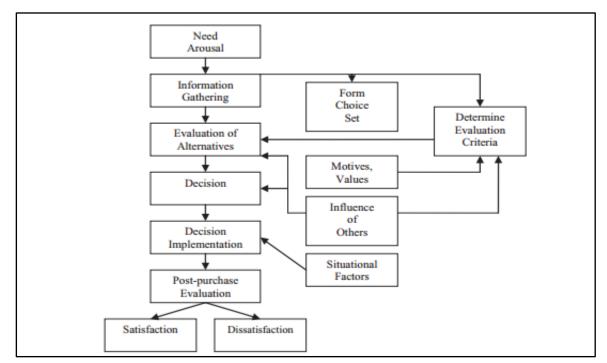


Figure 8.1: The steps in highly-complex decision making

Source: **Kotler Philip, Karen Fox**, Strategic Marketing for Educational Institutions, Second Edition, Prentice-Hall, Inc., New Jersey, 1995, p. 251.

8.2 Getting the Best Talent

8.2.1 Faculty

- *Diverse Urban Professionals* The diverse experience collected after number of years by such professionals will be very beneficial and helpful to students to understand the subject from all practical aspects and the problems and solutions associated therewith.
- **Strong Networks-** The teachers with strong networking with Corporates or other educational Institutions will be very important assets to the Institute as their relationships will help to invite scholars as speakers and invite organizations and companies for student's placement process.
- Faculty Exchange Programmes- The benefits include wider experience for faculty members teaching in new and different environments as well as broader exposure for students from visiting faculty members. It will contribute in expanding reputation of the University, the quality of its students and faculty, and increased opportunities for faculty to meet and work with colleagues in different institutions.

8.2.2 Students

- Opportunity to work in Think Tank of Government will be a learning path and a motivating factor for many students
- Good Placements at reputed organizations can be the most important motivation factor for many of the students
- Distinguished Scholars as visitors will impart important learnings. The opportunity to listen
 and to be trained from the eminent personalities will be an important factor for the student's
 enrolment in the Institute.
- Opportunity in Research
- Scholarship on Merit basis

8.3 Marketing Mix

The marketing mix refers to the set of actions, used to promote brand or product in the market. The 7P's in the Marketing Mix in the context of SUSPA is given below. A conceptual framework is given in *Annexure 8.1*.

1) Education as a Product:

Considering students, the essence of a service they are looking for is information/knowledge. The most important decision is which curriculum and services are to be offered to students, partners and other public.

2) Price/ Tuition fee:

The price needs to be considered both from the economic and psychological point of view. Regardless of the tuition fees, the student and their families are interested to know the effective price which is the net amount they pay for the educational benefit. (*Table 8.1*)

Table 8.1: Cost and Benefit Analysis for Fee Evaluation

| Costs | Benefits |
|--|---|
| Time and efforts Self/family savings Loans Opportunity cost Scholarships | Career Prospects Prestige Ongoing Experience Education Program Uniqueness |

Source: Briggs S., Wilson A., (2007) "Which University? A Study of the Influence of Cost and Information Factors on Scottish Undergraduate Choice", Journal of Higher Education Policy and Management, 29 (1), pp. 57-72

3) Educational Service Distribution:

The competitive advantage of the location in Bihar is good as there is currently no nationally reputed institute of Urban Affairs in Bihar when a large number of Bihar students move to other cities to pursue courses. Other advantages are State Government support which is very crucial for establishment and development of the Institute.

4) Promotion:

Promotion, in terms of SUSPA, is communication of higher education Institute of Urban Affairs with the target market. The important factors in pupils selection of higher educational institution are: "Job opportunity", "Institute's Reputation", Information offered by Institution through media (such as Magazines, brochures, websites, Presentations). These aspects must, therefore, be considered while designing a campaign or awareness programme.

5) People:

People, as a key instrument in educational process, are constituted of curricular, extracurricular staff, students and other partners in the environment, doing business with the Institute. How the participants dress, their personal opinion and behaviour influence the perception of potential students and their families.

• Staff:

Success of SUSPA depends on quality and dedicated staff. For this, it is necessary to provide motivating working conditions (academic freedom, adequate financial compensation etc.), possibility of career building for long-term specialization and employment. To maintain and develop effective,

friendly and informative internal channel communication and interaction among employees and departments, it is necessary to have open communication throughout Institution.

• Students:

As started earlier, Student's choice of institution is influenced by a complex combination of personal expectations, motivations and aspirations and all of them are influenced by the family, peers, relatives, media, teachers, idols etc. *Figure 8.2* shows that 63% of students made the decision of the institution on their own. This is considered the target group which is believed to have highest influence of commercial propaganda as this category is characterized by sophisticated information gathering processes.

Further, student satisfaction depends upon academic and pedagogical quality of classes, university Infrastructure and administrative staff service quality.

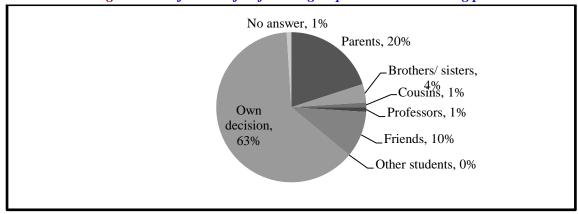


Figure 8.2: Influence of Reference groups in decision-making process

Source: Gajic, J. (2010)

6) Teaching Process:

Educational services are personal and characterized by intensive, intellectual, emotional and physical participation of students in a service process. Successful schooling would have to be founded on teaching principles. All teaching systems, methods, forms and all instruments of work rely on them.

7) Service Environment:

Physical environment plays a significant role in student's choice. As it is one of the most important decisions in life of young people and their families, which cause modern educational institutes to offer virtual tours as Harvard's and Stanford's, all with the purpose of providing future users with a closer insight into the environment, before making the final decision.

Table 8.2 shows different elements of physical evidence forming a part of the service environment of any institute.

Table 8.2: Elements of Physical Evidence

Facility Exterior Facility Interior Other Tangibles •Exterior design •interior design Business cards Signage Equipment Reports Parking Signage Staff dress Landscape Layout Uniforms •Surrounding Environment • Air quality/ Temperature Brochures • Web pages Virtual servicescape

8.4 Media Mix

- **8.4.1** According to Kotler and Fox (1995), most educational institutions use public relations, marketing publications and, to a lesser extent, advertising. Public Relations should encourage open two way communication and mutual understanding. Whatever is the format of information, honesty is, to a reasonable extent, the best solution.
- **8.4.2** The modern communication media is very crucial for developing a trusting relationship between the institution and its users. The people usually become motivated to share important information with their friends on the network, because they expect their experience to be helpful or of any use to someone.
- **8.4.3** Higher education institutions communicate with various groups (students, parents, donors, employees and community) whose interests vary. In addition, alumni can be promoters and can influence the attitudes and behaviour of remaining partners and potential students.
- **8.5** Business Model Convas: *Figure 8.3* below gives a snapshot in the context of SUSPA, whereas, *Annexure 8.2* gives a theoretical framework.

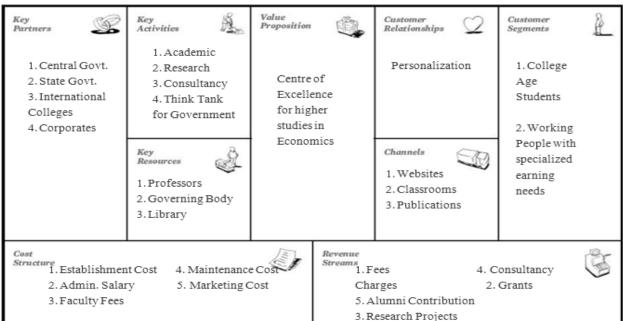


Figure 8.3: Business Model Canvas for SUSPA

Source: Osterwalder, Pigneur & al. 2010

9.0 Risk and Mitigation

This chapter presents the risks envisaged for the proposed Institute and the possible mitigation measures.

The major risks for the proposed Institute are outlined below:

9.1 Lack of effective cooperation from some key stakeholders

Support from major stakeholders is crucial for the success of the Institute, and involves a wide range of political, institutional, socio-economic, cultural and technical dimensions.

As a possible mitigation measure, the composition of the Board is proposed to be representative and a formal institutional arrangement such as "Chair Professional" has been proposed.

9.2 Inability of the Institute to obtain a visionary leader and attract talent

Establishing a high quality institution requires a leader with a bold vision and the first Head of the institution often sets its broad direction. Similarly, the staff quality would determine the institution's credentials. Discussions with various stakeholders indicate that there are a few reputed experts in Urban Affairs and spread across many existing institutional support institutions. Therefore attracting appropriate talent for the institution is a risk for the proposed Institute.

The Institute needs to be positioned as a one of its kind institution and a start-up, which offers opportunities to its professionals to work in a highly challenging area. The promoters of this Institute need to offer it autonomy. The Chief Executive Officer is envisaged as a visionary which would encourage other professionals to be a part of this venture.

9.3 Centre not perceived as a "thematic leader"

The success of any Organization depends upon the extent to which it is able to establish its credibility amongst stakeholders, sponsors, and network institutions. The factors facilitating the credibility include rigor and standards reflected in its research, relevance of insights on the needs of urbanization, calibre and profile of the professional staff, liberal and academic environment of the Institution, good relationship with governmental institutions and strategic partnerships with local, regional and international institutions with similar interests.

The promoters of this Institute need to offer it autonomy. The Institute needs to take positions based on its independent research and fact finding. The Institute may explore different sources of finances, including the private sector, multilateral/bilateral funding agencies, Central Governments etc.

9.4 Quality of output, lack of uptake of the Institute's programmes and advice

There are questions as to whether there is a need for the Institute and whether it would serve any purpose. Another concern raised is whether the Institute would be able to sustain the quality of its outputs and whether there would be any takers for its programmes and advice.

The Institute needs to:

- Develop mechanisms for ensuring quality, including international assessments and dissemination of research results in internationally recognized publications.
- Undertake peer review of activities, both internal and external, as a systemic element. The principal elements in the peer review process include the presence of a formal policy, the

- appointment of a reviewer, the preparation of written comments, and the existence of methods for resolving conflicts between a reviewer and an author.
- Undertake benchmarking studies, conducted by panels of international experts, evaluate the Centre's standing relative to other comparable institutions.

The selection of the Board, Director and Faculty needs to be done with due diligence to ensure that the best and relevant expertise is available to the Institute. It is suggested that an accountability framework be developed up-front and a strong management information framework put up. It would help risk mitigation.

10.0 Implementation/Conversion Plan

10.1 Operating Steps

Following steps appear necessary to establishing the proposed institute:

- **10.1.1** Constitution of a 3 member Task Force to finalise the Memorandum of Association (MoA) of the proposed Institute for registration under the Societies Registration Act, 1860. A draft is given at *Annexure 1.2 & 1.3*. The draft MoA comprises the goals and objectives and functions of the proposed Institute, the structure of governance, the procedure for the selection and appointment of the Chief Executive Officer etc. Other details like the administrative and financial powers of the functionaries and service rules should be drafted under the guidance of the Board of Governors.
- **10.1.2** Setting up of the Board of Governors and a Search Committee for the selection of the Chief Executive Officer (CEO) for the proposed Institute.
- **10.1.3** Constitution of an Ad-hoc Academic Committee to chart out the academic etc., activities of the Institute and arrangements for implementing the activities in the first two years. It is necessary not to delay the professional activities. Evidently, the proposed Institute will operate from temporary campus in the first two years.

10.2 Implementation Roadmap

An indicative implementation format for SUSPA is presented below. The format needs to be filled by the aforesaid 3 member Task Force.

Table 10.1: Implementation Roadmap

| Sl. | | Lead | Y1 | Y2 | Y3 | Y4 | Y5 | Y6 | Y7 | Y8 | Y9 | Y10 |
|-----|---------------------------------|-----------|-------|-----------|-----------|-----------|-------|-----------|----|----|-----------|-----|
| No. | Sub Activity | role | | | | | | | | | | |
| A. | Registration of the Institution | n | | | | ı | | | 1 | | | |
| | Preparation of MoA for | | | | | | | | | | | |
| | Registration (Annexure 1.2) | | | | | | | | | | | |
| | Completion of Registration | | | | | | | | | | | |
| | Process | | | | | | | | | | | |
| В. | Setting up of oversight mech | anisms- l | Board | and o | ther c | ommi | ttees | • | | • | • | • |
| | Prepare the ToR for the | | | | | | | | | | | |
| | Board and Research, | | | | | | | | | | | |
| | Academic and Consultancy | | | | | | | | | | | |
| | committees | | | | | | | | | | | |
| C. | Setting up of Physical Infras | tructure | • | | | | • | • | | • | • | • |
| | Lands and Buildings | | | | | | | | | | | |
| | Constitution of a committee | | | | | | | | | | | |
| | for site selection and | | | | | | | | | | | |
| | monitoring of building | | | | | | | | | | | |
| | construction | | | | | | | | | | | |
| | Site Selection | | | | | | | | | | | |
| | Acquisition of Land | | | | | | | | | | | |
| | Tendering and Selection | | | | | | | | | | | |
| | process for Architect and | | | | | | | | | | | |
| | Builder | | | | | | | | | | | |

| | | | | | | | | | |
|----|--|---------|------|---|---|----------|---|---|------|
| | Civil work construction, | | | | | | | | |
| | plumbing, electrical fittings, | | | | | | | | |
| | furnishing, air conditioning, | | | | | | | | |
| | fencing, landscaping | | | | | | | | |
| D. | Recruitment of Personnel | • | | | ı | | · | ı | |
| | Constitution of Selection | | | | | | | | |
| | committee for identifying | | | | | | | | |
| | and recruiting professionals | | | | | | | | |
| | for the Institute | | | | | | | | |
| | Recruitment of Head of | | | | | | | | |
| | Institution | | | | | | | | |
| | Recruitment of other | | | | | | | | |
| | personnel for the Centre | | | | | | | | |
| | Identification of Institutions | | | | | | | | |
| | for Collaboration and for | | | | | | | | |
| | getting Chairs | | | | | | | | |
| | Signing of MOU's with the | | | | | | | | |
| | Hosting Institutions | | | | | | | | |
| Ε. | Implementation of Technical | Progran | ımes | | | | | | |
| | Round Table Conference to | liogram | | | | | | | |
| | identify intervention areas | | | | | | | | |
| | and sectors for Research | | | | | | | | |
| | programmes | | | | | | | | |
| | Identification of potential | | | | | | | | |
| | Individual experts on | | | | | | | | |
| | Research partnerships | | | | | | | | |
| | Identification of potential | | | | | | | | |
| | Institutions, academia and | | | | | | | | |
| | NGO's for research | | | | | | | | |
| | partnerships | | | | | | | | |
| | Formation of Researcher's | | | | | | | | |
| | | | | | | | | | |
| | colloquium with Independent research experts and | | | | | | | | |
| | Institutions | | | | | | | | |
| | | | | | | | | | |
| | Support to individual/ | | | | | | | | |
| | institutions undertaking research | | | | | | | | |
| | | | | | | | | | |
| | Undertake Research | | | | | | | | |
| | programmes | | | | | | | | |
| | Comidontification 1 | | | 1 | | <u> </u> | | | |
| | Gap identification in the | | | | | | | | |
| | areas of project management | | | | | | | | |
| | and implementation | | | | | | | | |
| | Development of tool kits, | | | | | | | | |
| | manuals, brochures, | | | | | | | | |
| | guidelines for Academic | | | | | | | | |
| | programmes | | | | | | | | |
| | Undertake consultancy | | | | | | | | |
| | assignments | | | | | | | | |

| Development of standardized | | | | | | | | | | |
|-------------------------------|---|----------|----------|----------|---|---|---|---|---|--|
| curriculum for academic | | | | | | | | | | |
| programmes | | | | | | | | | | |
| 1 0 | | | | | | | | | | |
| Development of framework | | | | | | | | | | |
| for taking admissions | | | | | | | | | | |
| Development of innovative | | | | | | | | | | |
| methods of teaching | | | | | | | | | | |
| | 1 | | | | 1 | 1 | 1 | 1 | 1 | |
| Preparation of concept note | | | | | | | | | | |
| and guideline for | | | | | | | | | | |
| establishing networks | | | | | | | | | | |
| Formation of national | | | | | | | | | | |
| network of institutions | | | | | | | | | | |
| working on academia, | | | | | | | | | | |
| research and consultancy | | | | | | | | | | |
| Enter into MoU's with select | | | | | | | | | | |
| institutions | | | | | | | | | | |
| Board Meetings | | | | | | | | | | |
| Workshops and Seminars for | | | | | | | | | | |
| students | | | | | | | | | | |
| | | | | <u> </u> | | | | | | |
| Prepare broad guidelines and | | | | | | | | | | |
| action plan of possible | | | | | | | | | | |
| networks for joint | | | | | | | | | | |
| collaboration in Academic, | | | | | | | | | | |
| Research and Consulting | | | | | | | | | | |
| Identification and selection | | | | | | | | | | |
| of International institutions | | | | | | | | | | |
| for networks and preparation | | | | | | | | | | |
| of databank of Institutions | | | | | | | | | | |
| Formation of International | | | | | | | | | | |
| Network of Institutions | | | | | | | | | | |
| Joint collaboration on | | | | | | | | | | |
| | | | | | | | | | | |
| Research programmes | | | | | | | | | | |
| Joint collaboration on | | | | | | | | | | |
| consultancy programmes | | | | | | | | | | |
| Exposure visits for | | | | | | | | | | |
| experience sharing | | | | | | | | | | |
| Organise International | | | | | | | | | | |
| seminars | | | | | | | | | | |
| Study existing economic | | | | | | | | | | |
| system and come up with | | | | | | | | | | |
| concept note for | | | | | | | | | | |
| modifications | | <u> </u> | <u> </u> | | | | | | | |
| Developing performance | | | | | | | | | | |
| evaluation indicators for | | | | | | | | | | |
| Institute | | | | | | | | | | |

| | Developing standard | | | | | | |
|---|-------------------------------|--|--|--|--|--|--|
| | guidelines and formats for | | | | | | |
| | Accounts department | | | | | | |
| | Development of Framework | | | | | | |
| | for student performance | | | | | | |
| | improvement | | | | | | |
| Ī | | | | | | | |
| | Innovative best practices and | | | | | | |
| | major lessons in service | | | | | | |
| | delivery are documented | | | | | | |
| | Organise seminars to share | | | | | | |
| | and exchange of information | | | | | | |
| | of and to replicate in other | | | | | | |
| | areas | | | | | | |
| | | | | | | | |

10.3 Performance Assessment Framework

10.3.1 In order to systematically monitor the Institute's impact and performance, it is proposed that a self-assessment framework be developed. The objective of the self-assessment framework is to provide timely and accurate feedback on the progress of the Institute's activities and highlight possible risks. This would also help in ensuring transparency and accountability of participating stakeholders including partner institutes.

10.3.2 Some common parameters could include the following:

- Academic reputation (formal accreditation; citations; publication in major academic books, journals, conferences, etc.);
- Media reputation (number of media appearances, interviews, and citations);
- Influence with policymakers (recognition with particular issues, number of briefings and official appointments, policy briefs);
- Level of Organization's financial resources (endowment, membership fees, annual donations, government and private contracts, earned income);
- Overall output of Organization (policy proposals, publications, interviews, conferences, staff nominated to official posts);
- Extent to which respected publishers agree to publish an Organization's works;
- Number of recommendations adopted by policymakers, staff serving advisory roles to policymakers, awards given to scholars;
- Organization's ability to produce new knowledge or alternative ideas on policy;
- Ability to bridge the knowledge gap between policymakers and "on the ground" realities;
- Ability to include new voices in the policymaking process;
- Ability of Organization to be the hub for or central actor in issue and policy networks; and Success in challenging the traditional wisdom of policymakers and the public.

10.3.3 While some of the parameters are quantifiable and may be captured and tracked based on the Institute's normal MIS, many others are based on the perception of various stakeholders. In this context, it is suggested that the Institute may commission periodic stakeholder surveys on its own performance and seek suggestions from them on improving its performance.

Annexure 1.1

Comparison of three forms of Registration

| Description | Society | Trust | Company | | |
|--------------------------|--|--|--|--|--|
| Acts under which | The Societies Registration Act, | The Registration Act, 1908 | The Companies Act, 1956 | | |
| it is registered | 1860 | | | | |
| Ease of Formation | Relatively simple, it may take 1- | Very simple, it may take a | Relatively complicated, it may | | |
| | 2 months | week | take 3-6 months | | |
| Authority with | Registrar of societies of the | Sub- registrar of | Registrar of company of the | | |
| whom to be | concerned state | Registration at district level | concerned state | | |
| registered | | | | | |
| Permitted Scope | literary, scientific or charitable | charitable, educational or | Promote commerce, art, | | |
| of Activities | purpose or for the promotion of | socially beneficial activities | science, religion, charity or any | | |
| | science, literature or the fine arts | | other useful purpose | | |
| Approval of name | Separate application not | Not required | Separate application is required | | |
| | required. Name is generally | | to be made. There are strict | | |
| 2.51 | granted if available | - | guidelines for approval of name | | |
| Minimum no. of | Seven | Two | Two | | |
| subscribers/ | | | | | |
| Trustees required | I d D 10 000 | I 1 D 10 000 | I 1 D 25 000 | | |
| Cost of | Less than Rs. 10.000 | Less than Rs. 10,000 | Less than Rs. 25,000 | | |
| Registration | The section of the se | Circle discount of the last | The state of the s | | |
| Governing | Two tier structure | Single tier structure where the Trustees are the | Two tier structure | | |
| Structure | a) General Body | | a) General Body | | |
| Voting Rights | b) Board of Directors All members have equal rights | ultimate authority All trustees have equal | b) Board of Directors The voting rights may vary on | | |
| Voting Rights | All members have equal rights | rights | the basis of shareholding. This | | |
| | | lights | provision can be used for | | |
| | | | control purposes | | |
| Type of Activities | Not much difference between 3 | Same | Same | | |
| allowed | forms. Any kind of charitable | | | | |
| | and Public utility activities can | | | | |
| | be undertaken | | | | |
| Annual documents | The Act requires a list of names, | No documents are required | Annual accounts and annual | | |
| to be filed | addresses and occupations of | to be filled | return of the company required | | |
| | council, directors, committee | | to be filed annually including | | |
| | and governing body to be filed | | minutes books record for board | | |
| | annually. | | meeting | | |
| General and Board | General & Board meetings are | No provisions are laid | Specific provisions have been | | |
| Meetings | required to be held as prescribed | down, Adequate rules | laid down. At least 1 Annual | | |
| | in the by-laws of the society | should be framed in the | General Meeting and 4 Board | | |
| | | trust deed, in this regard | Meetings are required to be | | |
| TD C C | M 1 11 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 | N. I. I. | held every year | | |
| Transfer of | Membership is not transferable | Membership is not | Membership can be transferred. | | |
| Membership | | transferable | Restrictions can also be placed | | |
| Povment 4- | Domnittad as non Consent De Ja- | There should be provided | on transfer Permitted as per General | | |
| Payment to Functionaries | Permitted as per General Body | There should be provision | Permitted as per General Body's approval | | |
| runctionaries | approval | in the trust deed for any such payment | Body 8 approvar | | |
| Recurring | The statutory compliances | No statutory recurring | Annual Returns and Balance | | |
| Expenditure | The statutory compliances required are minimal. | expenditure | sheet are filed along with | | |
| Lapenditure | Consequently recurring | Capendituic | certain fees. Again the quantum | | |
| | expenditure are also negligible | | of expenditure is not significant | | |
| Description | Society | Trust | Company | | |
| | i | | i r · · J | | |

| Description | Society | Trust | Company |
|---|---|---|--|
| Area of Operation | Can operate through India even if registered in one particular state. No separate registration is required for operating in another state | Can operate through India | Can operate through India as the registration is granted by the Central Government |
| Income Tax Registration | Compulsory within 12 months of its registration | Same | Same |
| FCRA Registration on prior permission | Compulsory for receiving foreign funds | Same | Same |
| Labour and other Relevant laws | To be compiled as per applicability | Same | Same |
| Foreigner as a member/ Trustee | Possible | Same | Same |
| Risking having a foreigner on the Board | Difficulties may be faced in getting FCRA registration | Same | Same |
| Liability | Unlimited | Limited | Limited |
| Termination | The trust can be dissolved by the settlor | Can be dissolved by 3/5 th of the members | Winding up is a cumbersome and time consuming process which can take anywhere between 10-12 months |
| Transfer of ownership | Not permissible | Permissible with appointment of new members and resigning of old members and approved by 3/5ths member resolution | By transfer of shares |

Registration of SUSPA Society Memorandum of Association for SUSPA Government of Bihar

| Subject: | Registration of School of Urban Studies, Planning and Architecture (SUSPA) as a Society under the Societies Registration Act of 1860. |
|------------|---|
| Reference: | Decision of the Government of Bihar for SUSPA taken at its meeting held onOrder No. 2016 |

Pursuant to the decision of Government of Bihar referred to above, to set up an autonomous Institute in the name of School of Urban Studies, Planning and Architecture contained in Government order No..... Dated....... for the purpose of building capacities in the spheres of Urban Development and engaging the government functionaries and other stakeholders in further advancing the role of Urban Affairs in the socio-economic transformation of the State, it is hereby notified that the designated Chairperson of the Board of Governors may take such steps as may be necessary for having the Institute registered under the Societies Registration Act, 1860, and for this purpose, the first Chairperson and members of the Board shall be as under:

| 1. | - Chairperson |
|----|----------------------|
| 2. | - Vice-Chairman |
| 3. | - Member |
| 4. | - Member |
| 5. | - Member |
| 6. | - Member |
| 7. | - Member - Secretary |

| 2. | The following will be the several persons to associate themselves for the purpose described in the Memorandum of Association (Annexed hereto) and to form themselves into a Society under the Societies Registration Act, 1860. |
|-------|---|
| | 1. |
| | 2.3. |
| | 4. |
| | T- |
| 3. | The Memorandum of Association (attached) and Rules of the Society set out in the Statement called the Rules for the SUSPA Society, will be framed consequent upon its registration. |
| | |
| | |
| | Certificate of Registration of Societies Registration Act of 1860. |
| | by certify that School of Urban Studies, Planning & Architecture as this day been registered under ocieties Registration Act of 1860. |
| | |
| | |
| | Sd/- |
| Date: | Registrar of Societies |
| | |
| | |
| | |
| | |

Memorandum of Association of the

School of Urban Studies, Planning and Architecture – Society

1. Name of the Society

The name of the Society is School of Urban Studies, Planning and Architecture briefly designed as SUSPA, hereinafter referred to as the Society.

2. Registered Office

The registered office of the Society shall be situated in Patna, Bihar.

3. Objects of the Society

The principal objects for which the Society is established are:

- (i) To institute studies in Urban Affairs, Planning and Architecture of India in general and Bihar in particular;
- (ii) To organize, promote and assist research and the advancement in the various branches of knowledge dealt with by the institution;
- (iii) to undertake studies and consultancy services for the public and private sectors;
- (iv) To undertake tasks related to creating capacities in the spheres of urban development including, but not limited to, urbanization, urban infrastructure and services, urban finance, urban poverty, urban transport, urban environment and climate change, urban management and governance, urban and regional planning, urban reforms, and urban administration.
- (v) To institute and maintain libraries;
- (vi) To provide opportunities and encouragement for pursuing a regular and liberal course of education of the highest grade and quality in the branches of knowledge dealt with by the institution;
- (vii) Take special measures to facilitate students and teachers from all over India to join the University and participate in its academic programmes;
- (viii) Promote in the students and teachers an awareness and understanding of the social needs of the country and prepare them for fulfilling such needs;
- (ix) To organize, promote and supply lectures, class teaching, seminaries and individual tuition, and also public meetings, conferences and discussions.
- (x) To award degrees, diplomas, certificates and other marks of distinction to those persons satisfying the conditions for their award as determined from time to time; the implementation of any awards to be administered by the Academic Board on behalf of the Governing Body;
- (xi) To establish working relationships with research and training institutes in India and abroad, and build a directory of such institutions for wider use and benefits;
- (xii) provide facilities for students and teachers from other countries to participate in the academic programmes and life of the University

- (xiii) To work in collaboration and to cooperate with other Universities, societies, institutions -- national and international -- engaged in the pursuit of all or any of the above subjects, and, to seek recognition from a University;
- (xiv) To assist students or particular categories of students financially or otherwise to pursue a course of education or research at the institution and to provide generally for their well-being.
- (xv) To print or publish Research papers, Periodicals, magazines, pamphlets, books, paintings, drawings or other compositions which may seem directly or indirectly calculated to advance the present objects, or any of them, and to acquire copyrights for the same.
- (xvi) To establish sector-specific information system and develop an Observatory for the same which can be accessed for further research and monitoring;
- (xvii) To consider setting up a certification and accreditation process to bring about standardization in building capacities in the spheres of Development Economics and Public Finance;
- (xviii) To apply for and obtain any rights, concerns and privileges from and to enter into any arrangements that may seem directly or indirectly conducive to the present objects, or any of them, with any government authorities supreme local or otherwise.
- (xix) To determine, in accordance with the service regulations, salary structures and compensation packages in order to be able to attract faculty of outstanding credentials.
- (xx) To ensure that the income and property of the Institute is utilized for the purpose of advancing the goals and purposes for which the SUSPA has been established;
- (xxi) To put in place a system of collective responsibility of the Board of governors, without making any individual member liable for any financial loss to the Society, arising by reason of any act done in good faith.

4. Board of Governors

The names, addresses, occupations, and designations of the members of the Board of Governors to whom the management and affairs of the society is entrusted as required under Section 2 of the Societies Registration Act, 1860, as applicable to School of urban planning & architecture, are as follow-

| Name and Address | Occupation | Designation |
|------------------|------------|------------------|
| 1. | | Chairperson |
| 2. | | Vice-Chairperson |
| 3. | | Member |
| 4. | | Member |
| 5. | | Member |
| 6. | | Member |
| 7. | | Member-Secretary |

5. <u>Desirous persons</u>

4.

We, the undersigned, are desirous of forming a Society namely:

"School of Urban Studies, Planning and Architecture" under the Societies Registration Act, 1860 as applicable, in pursuance of this Memorandum of Association -

Members Signatures

1.
2.
3.

Urban Monitor

| Economy | Bihar | India | |
|---|----------|-------------|--|
| Size of the economy (2013-14; GSDP @ current prices, Rs. crore) | 3,43,054 | 1,04,72,807 | |
| Per capita GSDP (2013-14; @ current prices, Rs.) | 31,229 | 74,380 | |
| CAGR: Per capita GSDP (2004/05 – 2013/14) % | 16.48 | 13.32 | |
| Total tax receipts to GSDP ratio (2012-13) % | 15.6 | 17.22 | |
| State's own tax receipts to GSDP ratio (2012-13) % | 5.3 | 6.87 | |
| Urban demography | | | |
| Urban population (2011: million) | 11.76 | 377.11 | |
| AEGR (2001-2011) % | 3.06 | 2.76 | |
| Urbanization level (2011) % | 11.29 | 31.15 | |
| Urban population density (2001: persons per sq.km.) | 4811 | 3836 | |
| Urban poverty and housing | | | |
| Rural poverty level (2011-12) % | 34.1 | 25.7 | |
| AEGR (2004/05 – 2011/12) % | -1.37 | -4.6 | |
| Urban poverty level (2011-12) % | 31.2 | 13.7 | |
| AEGR (2004/05 – 2011/12) % | 3.95 | -2.5 | |
| Slum population as a % of total population | 10.52 | 17.37 | |
| Number of census houses used as residence, urban (million) | 1.92 | 76.56 | |
| Urban human development goals | | | |
| Urban literacy (2011) % | 76.86 | 84.11 | |
| Urban female literacy (2011) % | 70.49 | 79.11 | |
| Urban IMR (2012) / 1000 live births | 34 | 28 | |
| Urban service access (2011) | | | |
| Water supply (% HH with treated water supply within premises) | 13.17 | 49.37 | |
| Sewerage (% HH with latrines connected to piped sewer) | 7.21 | 32.68 | |
| Solid Waste collection (% HH covered) | 33.5 | 75.8 | |
| Road density (km/sq. km) | 4.29 | 4.03 | |
| % HH with waste water outlet connected to closed drainage | 29.95 | 44.5 | |
| Urban labor market | | | |
| Urban work force (2011-12) % | 10.28 | 28.91 | |
| Female urban work force (2011-12) % | 8.71 | 19.95 | |
| Urban unemployment rate (UPSS approach; 2011-12) % | 5.6 | 3.5 | |
| Municipal finance (SR14FC) | | | |
| Per capita own revenue (2012-13) | 58 | 2540 | |
| Per capita revenue expenditure (202-13; Rs.) | 56 | 1986 | |

Source: Census, 2011

Capital and O & M Expenditure for Urban Services/ Infrastructure (2014-15) prices- 5th SFC Approach

| | Per Capita Investment (Rs.) | Expenditure (Rs in Cr.) | | | | | |
|---------------------------------|-----------------------------------|-------------------------|-------|-------|-------|-------|-------|
| Sector /FY | (2.50) | 15-16 | 16-17 | 17-18 | 18-19 | 19-20 | Total |
| Water Supply | 1 | | l | | | | |
| a. Capital Exp. | 413 | 563 | 609 | 658 | 712 | 770 | 3313 |
| b. O & M Exp. | 41 | 56 | 60 | 65 | 71 | 76 | 329 |
| Sewerage | • | | | | | | |
| a. Capital Exp. | 381 | 519 | 562 | 607 | 657 | 710 | 3056 |
| b. O & M Exp. | 23 | 32 | 34 | 37 | 40 | 43 | 186 |
| Solid Waste Management | | | | | | | |
| a. Capital Exp. | 32 | 43 | 47 | 50 | 55 | 59 | 254 |
| b. O & M Exp. | 13 | 17 | 19 | 20 | 22 | 23 | 101 |
| Urban Roads | | | | | | | |
| a. Capital Exp. | 1,861 | 2537 | 2743 | 2967 | 3209 | 3470 | 14927 |
| b. O & M Exp. | 32 | 44 | 47 | 51 | 55 | 60 | 257 |
| Storm Water Drainage | | | | | | | |
| a. Capital Exp. | 286 | 390 | 422 | 456 | 493 | 533 | 2294 |
| b. O & M Exp. | 4 | 5 | 6 | 6 | 7 | 7 | 32 |
| Urban Transport | • | | | | | | |
| a. Capital Exp. | 436 | 594 | 642 | 695 | 751 | 813 | 3495 |
| b. O & M Exp. | 30 | 41 | 44 | 48 | 52 | 56 | 241 |
| Traffic Support Infrastructure | | | | | | | |
| a. Capital Exp. | 77 | 105 | 114 | 123 | 133 | 144 | 618 |
| b. O & M Exp. | 3 | 4 | 4 | 5 | 5 | 6 | 24 |
| Street Lighting | | | | | | | |
| a. Capital Exp. | 30 | 41 | 44 | 48 | 52 | 56 | 241 |
| b. O & M Exp. | 1 | 1 | 1 | 2 | 2 | 2 | 8 |
| Total | | | | | | | |
| a. Capital Exp. | 3,515 | 4,792 | 5,182 | 5,605 | 6,062 | 6,556 | 28196 |
| b. O & M Exp. | 147 | 200 | 216 | 234 | 253 | 274 | 1177 |
| Projected Urban Population (Cr) | | 1.298 | 1.337 | 1.377 | 1.419 | 1.461 | 6.892 |

 $Source: - The \ per \ capita \ investment \ cost \ and \ per \ capita \ annual \ O \ \& \ M \ cost \ is \ from \ DrIsherAhluwalia \ report \ on \ Indian \ Urban \ Infrastructure \ and \ Services.$

Important Note: Per capita expenditure and O&M expenditure indicated above is at FY 2014-15 prices. These needs to be adjusted for each FY with assumed increase of 5% over each previous year. Likewise, Urban Population is each city is be assumed to increase @ 3 % annually.

Assumption

^{1.} Annual inflation is assumed at 5%

^{2.} Population growth is based on decadal growth rate of population in Bihar i.e. 3% per annum.

Support Programme for Urban Reforms (SPUR) Project

Five distinct key outputs under SPUR were identified as under:

- (A) **Urban Governance & Planning** (i) Drafting policies, strategies & guidelines, (ii) Institutional repositioning, (iii) Staffing of ULBs, (iv) Training & capacity building, (v) GIS mapping, (vi) IT interventions leading to e-Municipality, (vii) Grievance Redress; Citizen's Charter, (viii) Creating & maintaining urban MIS.
- (B) **Municipal Finance** (i) Developing comprehensive Revenue Enhancement Plan (REP), (ii) Accounting Reforms & Migration to Double Entry Accounting, (iii) Revision of Manuals & Rules, (iv) Preparation of Minimum Accountability Achievement Plan; Comprehensive Fiduciary Risk Mitigation Plan; Outcome Budgeting Manual; Action Plan for Public Finance Management and (v) Internal audit.
- (C) **Municipal Infrastructure** (i) Prepare a bank of technically sound DPRs for seeking funding from various sources, (ii) Standard specifications for equipments; quality controls, design norms & standard drawings, (iii) Facilitate PPP in identified ULBs for SWM & infrastructure, (iv) Technical assistance to GoB to access funds from other sources NGRBA, JNNURM, ADB, (v) Environmental profiling & service level benchmarking.
- (D) **Local Economic Development** –(i) Preparation of Bihar Urban Economic Vision and Local Economic Development Framework; (ii) Urban Pro Poor Business/Micro Enterprise Development guidelines, (iii) Preparation of City Business Plans, (iv) Bihar Urban Street Vendor and Livelihood Protection Act; Guidelines for Operationalizing the Bihar Vending Rules and Regulations, (v) Develop pilot vending zones in select ULBs; (vi) Market based skill training & Enterprise Development Centers and (vii) Designing PPP based projects for utilization of municipal lands for commercial/market development.
- (E) **Social Development, Poverty Alleviation & Livelihoods** (i) Facilitate development of State Slum Policy and related legislations, (ii) Capacity building of ULBs to address urban poverty; demonstrate Gender Mainstreaming, (iii) Community organizations and micro-planning for infrastructure, livelihoods and access to social welfare schemes (SVS and SHG), (iv) Technical assistance in planning and implementation of GoI supported schemes, (v) Effective linkages with Civil Society Forum and Ward Committees (proposed) and (vi) Create and maintain database on poor.

Vision and Mission Statements of Urban Affairs Institutes A. International Institutes

| S.I No | Name of Organization | Vision and Mission |
|-----------|--|---|
| 1. | Department of urban studies and planning DUSP (MIT) | Vision: our vision is translated into professional education in distinct ways: We believe in the abilities of urban and regional institutions to steadily improve the quality of citizens. We emphasize democratic decision-making involving both public and private actors, and acknowledge the necessity of government leadership to ensure greater social and economic equality. We foster a positive approach to technological innovation as a major force of social change. We trust that the built environment can meet the needs of diverse populations and serve as a source of meaning in their daily lives. |
| | | Mission: DUSP find a unique program reflected in the Department's goals and objectives: The education of practitioners in various fields of planning practice. The emphasis is not only on the breadth of planning skills, but also a specialized competence in one or more of the four areas of specialization. An expanding international focus. Though New England is the focus of much student work, programs are not limited geographically. A number of design studios and research projects take students abroad to work with faculty on planning issues in other countries. International students often return to their communities of origin to practice. The integration of MIT's vast technological resources into planning practice and education. The presence of practitioners as well as scholars among the faculty. The education of students for practice in the public, private, and nonprofit arenas. DUSP graduates go on to work in each of these sectors in roughly equal proportions. An increasing diversity of faculty and students. Long a goal of both the Department and MIT, strengthening of diversity continues despite the recent national assault on affirmative action. The Department also has strong connections to other departments and programs at MIT through dual degree programs, joint appointments of faculty, and joint listings of courses, as well as collaboration on research projects and interdisciplinary initiatives. |
| 2. | Urban studies of Stanford university | Mission: The mission of under graduate program in urban studies is to develop students understanding of the nature of the cities and their impacts on both the individual and society at large. The program is interdisciplinary in nature, drawing from the fields in the social sciences, history, and education. Courses in the program focus on issues in contemporary urban society, and on the tools and concepts that can bring about change to improve urban life. Courses also address how cities have changed over time and how they continue to change today in societies around the world. Through a comprehensive program that includes course work, an internship. |

| S.I No | Name of Organization | Vision and Mission |
|-----------|--|--|
| 3. | College of architecture and urban studies Virginia tech | Vision: The urban affairs and planning (UAP) program serves the university, students and society through our instruction, research and outreach activities in urban planning and public policy. Mission: Our goal is to provide an interdisciplinary education in the amenities in the humanities, natural and social sciences, planning, and public policy to understand the consequences of human occupation of the landscape and solutions to address the problems that emanate from it. |

B. Vision and Mission of National Organizations

| 1. | School of Planning | Vision and Mission: The School is a specialized university, only one of its |
|----|--|---|
| | & Architecture | kind, which exclusively provides training at various levels in different aspects of human habitat and environment. The school has taken lead in introducing |
| | (Delhi) | academic programmes in specialized fields both at Bachelor's and Master's level, some of which are even today not available elsewhere in India. |
| 2. | National Institute of urban Affairs, Delhi | Vision: National Institute of urban Affairs (NIUA) is a premier institute for research, capacity building and dissemination of knowledge for the urban sector in India. It conducts research on urbanization, urban policy and planning, municipal finance and governance, land economics, transit oriented development, urban livelihoods, environment & climate change and smart cities. |
| | | Mission: To develop new research and expertise for supporting effective innovations in the urban sectors and their dissemination through knowledge exchange, training and capacity development. |
| 3. | Indian Institute for human settlements (IIHS), Bangalore | Vision: IIHS aims to establish an independently funded and managed National University for research and Innovation focused on the challenges and opportunities of India's urban transition. |
| | | Mission: The IIHS University will host an integrated programme of quality campus- based education and research, training and lifelong learning for working professionals, distance and blended learning, as well as a whole array of practice and advisory services. |

Extract from the Report of the 5th State Finance Commission, Bihar

III. Action points for Urban Development Department and the ULBs

- (i) Formulate comprehensive State Urban Policy for rapid and planned urbanization (*Box 3.3*). (Para 3.1.3)
- (ii) Expedite Activity Mapping for the ULBs and integrate Parallel Bodies functionally with the ULBs. (Paras 3.2.2 and 3.2.3)
- (iii) Enable the ULBs to develop Model Cities & Towns (Para 3.2.10.3) and set up SPUR like entity to support this effort. (Para 3.4.5)
- (iv) Urgently operationalize Ombudsmen separately for Municipalities to enquire into allegations of corruption, misconduct etc. (Para 10.19.4)
- (v) Create a State-level Urban Regulator for setting user charges, standards for services, performance, etc. (Para 10.10.1)
- (vi) Establish Real Estate Regulation Authority for regulation and development of the real estate sector. (Para 3.2.11(v))
- (vii) Create a **State Property Tax Board** to optimize assessment, collection and recovery of PT. (**Para 10.9.1& Box 10.8**)
- (viii) Ensure accountability through proper functioning of Ward Committees and Standing Committees. (Para 10.19.2)
- (ix) Complete delimitation of the ULBs, which is overdue, urgently for planned growth of the urban areas. (Para 3.1.2)
- (x) Implement Reforms recommended under JNNURM & AMRUT in a Mission Mode in all ULBs (*Annex* 10.9). (Para 10.15)

(xi) Taxes

- Make a policy to periodically revise property tax, user charges and taxes. (Para 10.9.1 (iv)a)
- Onetime Settlement plan be enforced in all ULBs to collect dues and award given to employees for excellent work. (Para 10.9.11)
- Inefficiencies in revenue administration like high collection costs be addressed.

a) Property Tax

- Property Tax General Rates, which have not been raised since 1992, be at least doubled effective April 01, 2016 to cover partially inflation of over 440% (**Para 10.9.1 iv(a**))
- The existing Property tax system based on computation of Annual Rental Value (ARV) be replaced with "Area Based System" (*Box 10.7*) due to its objectivity, transparency, and lower

compliance cost. (Para 10.9.1 iv(b))

- All temporary / contracted PT Collectors on 4% commission must meet minimum PT collection target of Rs. 2 lacs per month so as to ensure atleast subsistence monthly income of Rs. 8,000. Moreover, their Commission be enhanced to 6%. (Para 10.9.1 iv(d))
- Online filing of Self-Assessment and Onlinepayment of Property Tax with Payment Gateway be implemented. Cyber Cafes also be empanelled for the purpose. Tax Daroga system is outdated, inefficient and not cost-effective. (Para 10.9.1 iv(f))
- Demand based on GIS mapping, completed for 29 SPUR ULBs, be used to cover all unassessed properties. (**Para 10.10.6(ii**))
- GIS Mapping and Fiscal Cadastre for all ULBs be prepared urgently to identify all holdings and achieve coverage rate of Property Tax near to 100%. (Para 10.10.6(i))
- Recovery Regulation be prepared by all ULBs as per Model Regulation already shared with them and be enforced. (Paras 10.9.1(iv)c & 10.9.1(iv)d)
- The ULBs to comply with PT Rules including uploading on the website the defaulter assesses and assesses outside Tax Net. Computer generated notice to be issued regularly.
- The ULBs to use ABC principle and focus initially on multi- story buildings for residence and business, and larger defaulters. (**Para 10.9.1 iv(k**))
- The ULBs to set up monthly PT Collection Target for Tax Collectors, Wards and Circles. MC/EO to monitor performance on monthly basis using MIS. (Para 10.9.1(1))
- Property Title Certification System be introduced. (**Para 10.9.1(j**))

b) Vacant Land Tax

• GIS data available for 29 ULBs be used for Vacant Land Tax. The remaining ULBs to use "Google Maps" to identify vacant lands and do billing. (**Para 10.9.2**)

c) Entertainment Tax

• Newer forms of entertainment such as boat rides, cable television and internet cafes be brought into the Entertainment Tax net and no exemptions be given without compensating the LBs for the loss. (**Para 10.9.13**)

d) Communication Tower Tax

• The ULBs to take recovery actions under Bihar

Communication Towers & Related Structures Rules, 2012 and Recovery Regulations. Also to upload list of such towers with tax paid status on their website. (**Para 1010.9.3**)

e) Property Lease, Rental and Monetization

- ULBs to prepare a list of all rental properties with exhaustive details as advised by UDD;
- A specialist Consultant be appointed to make recommendations about disposal of such properties.
- e-Tendering/ e- Auction be used to maximize revenue from such properties and also from sairats and the existing non-transparent tendering process replaced. Funds realized thus be credited to "Infrastructure Fund". (Paras 10.9.5 and 10.9.7)

f) Local Assets

- Make Inventory & periodically update Fixed Assets Register (FAR), using transparent procedures for allocating assets for private use, aligning or classifying assets according to their role in delivering services, using the market value of assets for decision making, establishing a depreciation fund for funding asset replacement, monitoring key indicators, etc.
- Municipal staff to build expertise on regulatory, procedural, real estate and infrastructure operating details.
- Procedure of encroachment removal be well defined in BMA. Such powers be given to EO. (Para 10.9.6)

g) Advertisement Tax and Parking Charges

- Municipal Corporations to use existing or new SPV to manage Advertisement Tax and Parking Charges. PMC (Grant of Permission for Display of Advertisement & Similar Desires) Regulations, 2012 be followed by all ULBs.
- Online collection and payment of hoarding tax be made fully functional in all ULBs by 31st July, 2016.
- Full potential of advertisement revenue be achieved by making a policy for destination specific potential having dynamic pricing module. (Para 10.9.11)
- h) Income from Tehbazari: License for Tehbazari be given without charge, to assist unorganized labor and poor in the city. (Para 10.9.14)

Income from Licenses

• Regulation for Trade license be prepared and approved by ESC and got notified.

i) Congestion tax

• Congestion tax (used in London, Singapore, Milan etc) be levied in Patna, Gaya, Bhagalt (ii)

- etc. which are facing huge traffic problem and high carbon emission. The revenue so generated be used to improve public transport. (**Para 10.9.15**)
- **j**) Rules for levy of **Betterment Tax** be framed and enforced urgently.
- k) Framework for road cutting and charges be made and implemented in all ULBs. (Para 10.9.9) l)Professions Tax: Be assessed comprehensively so that the collections are much higher than the present level.
- Section 342, which has a list of non-residential businesses prepared several decades ago, to include new industries and services also. (**Para 10.9.10**)

n). Income from Misc. Taxes

Because of the high transaction costs, taxes yielding insignificant income and impacting poor (like Cycle Tax, Rickshaw Tax) be no longer levied. (**Para 10.9.17**)

(xii) Non-Taxes

a) User Charges

- ULBs must start levying User Charges under section 128 of BMA, 2007 for Water Supply, Sewerage, SWM services, etc. to meet atleast the O&M cost of the services. The ULBs to provide good level of civic services, to encourage payment of user charges.
- All ULBs to prepare a Subsidy Report for each service as mandated under section 83 of BMA, 2007 and include the same in its Budget Estimates.
- All ULBs to periodically review and update the charges and fees for the services.
- All ULBs to create awareness amongst elected representatives, LB functionaries and general public on the importance of own revenues for the LBs and the need to pay for improved public services. (Para 10.10.1)
- **b**). **Income from Royalties** be shared with the LBs in whose jurisdiction the mining is done, to ameliorate the adverse effects of mining. (**Para 10.9.16**)
- c). Surcharge of 2.5% be levied on electricity consumption on behalf of the ULBs to cover electricity charges. (**Para 10.11.6**)
- **d**). Surcharge of 5% be levied on Vehicle Tax and transferred to the ULBs for public transport and maintenance of roads within its jurisdiction. (**Para 10.10.5**)

(xiii) Revenue Enhancement Plan (REP)

- All ULBs to prepare comprehensive REP (Annex 10.4).
- Revenue Enhancement Committee (REC) be

established having senior functionaries of ESC of the ULB, senior revenue staff and headed by MC/EO:

• Results be reviewed at the end of each month and modifications made in the REP, as necessary and agreed. (Para 10.6)

(xiv) MFSA

• At least all Municipal Corporations to carry out MFSA. (Para 10.7)

(xv) Expenditure Management

- "Aggregation in fiscal discipline, Allocative efficiency and Operational efficiency" be promoted. (Para 10.11.2)
- Establishment Expenditure be immediately limited to 80% of own revenue and be reduced further within a time frame. (**Para 10.11.4**)
- GPS system be installed on all vehicles to reduce fuel cost and achieve economy. (Para 10.11.5)
- Comprehensive inventory of equipments and scientific O&M be ensured.
- Switch over to use of LED or solar systems and Sensor based Street Lighting system. (Para 10.11.6)
- Experts to carry out energy audit of all plants, pumps, installations, etc. for replacement with efficient systems. (Para 10.11.6)

(xvi) GIS Mapping and Fiscal Cadastre

Comprehensive GIS mapping be done for all ULBs on top priority with multiple purposes i.e. Planning, Asset Management, Property Tax Assessment, Execution of Infrastructure & Services etc. (Para 10.10.6)

(xvii) Manpower, Training and Performance Management:

- Model Municipal Cadres as recommended by the 5th SFC be implemented to have requisite professional & technical manpower.
- While doing so, it be carefully determined as to which of the posts should be regular or contractual and which function should be outsourced. (Para 3.3.1)
- PMC staff restructuring be done at earliest as per MoUD norms (**Para 3.3.4**)
- Group D services, except skilled civic services, be outsourced (**Para 3.3.2** (v))
- Policy be made for Right-sizing the number of functionaries based on analysis of population of the LB, generation of internal resources, expenditure level on salaries, etc.
- Vacant posts of technical, accounting and

- professional staff be filled up in a Mission mode. If needed, new posts be created in view of SMART/AMRUT City schemes and Model Cities/Towns.
- Staff selection be done through Staff Selection Commission (SSC) and/or a nationally acclaimed HR Agency on the panel of Central Govt. or UN Agencies. (Para 10.16.3)
- All Job descriptions must have performance indicators defined clearly and be measurable and handbook for functionaries be circulated.
- Capacity and productivity of staff at all levels be ensured through Performance Management System and intensive need-based capacity building. (Para 10.16.4)
- State-wide database of employees be uploaded on website. (**Para 10.6.3**)
- Biometric attendance system be made mandatory. (**Para 10.16.3**)
- To break local nexus of non-transferable staff, there be clear guidelines on periodic transfers. New posts invariably be transferable. (**Para 10.16.3**)
- Full-fledged Directorate of Municipal Administration (DMA) be made functional. No support system including SPUR can work effectively without this. (Para 10.16.1)
- City Mangers be professionals in Urban Affairs and be regular staff or be appointed on long term contract after careful selection.
- Functions of Executive officer and City manager in the ULBs be clearly defined. (**Para 10.16.3**)
- Intensive training of Executive Officer and City Manager of the ULBs be done immediately on appointment. (Para 3.4.4.1)
- Policy be framed for engagement of interns in the III Bs
- School of Urban Planning and Architecture (SUPA) be set up on priority. (Para 3.4.4.2)
- (xviii) Urban Infrastructure Financing: Estimated Costs of Rs 30,000 Crores for infrastructure and services over next 5 years be met as follows: (Para 10.12.2)
- Establishment and O&M expenditure of the ULBs be met through own sources. (Para 10.12.3(a))
- Available lands and properties be monetized. (Para 10.9.5)
- PPP be used as the preferred option for financing construction, operation & maintenance of infrastructure and services. (Para 10.13)

- Union Government's PFDF Scheme and Taxfree Municipal Bonds be used. Accordingly, Credit ratings of the ULBs be done.
- BUIDFT be strengthened for attainment of its objectives. (Para 10.12.3(b))

(xix) Procurement of Goods & Services:

- For procuring quality Goods & Services, procurement be changed from Least Cost Selection (LCS) to Quality-cum-Cost Based Selection (QCBS) basis.
- e-Tendering or e-Auction be used for achieving greater transparency in all procurements **above Rs.1 lakh**.
- Regular testing and price benchmarking be done to ensure achievement of value for money.
- Clear legal procedures be framed to implement financial penalties in the event of poor supplier performance.
- All procurement be made generally with 5 years' Annual Maintenance Contract (AMC) and whenever possible, DGS&G system be followed.
- A customized Procurement Manual and MIS with standard forms and templates be made available to the ULBs.
- Websites of the ULBs and UDD be used for making procurement information available to all interested parties. (Para 10.18)

(xx) e-Governance:

- All e-Municipality modules be implemented urgently, being critical to improving services, governance and financial management of the ULBs.
- More modules be developed to take care of the Smart City and AMRUT schemes. (**Para 3.6.3**)
- Property Tax System Module be designed to automate the processing of real property transactions such as transfer of ownerships, subdivisions, consolidations, general revisions etc. thereby making it accurate, consistent and transparent. (Para 3.6.4)
- Nagarsewa (e-Municipality) to have customer access. (**Para 3.6.6**)
- ULBs be provided a reliable, complete and integrated Revenue and Accounting Software System, replacing the existing deficient software. (Para 3.6.5)

(xxi) Office & record management be streamlined based on Management Study.

(xxii) M& E of the ULBs:

Computerized monitoring and evaluation of the

LBs be done through professionally managed M & E Cell in UDD and DMA. (**Para 10.16.6**) (xxiii) **Planning:**

a. General

- Implement the recommendations of the Working Group on Urban Strategic Planning (iv) the 12th Plan. (Box 10.2 and Para 10.2.3)
- Revise the nomenclature of "Master Plan" to "Spatial and Development Plan".
- URDPFI guidelines of MoUD be used for the purpose. (Para 3.2.6.16)
- Have a State level policy to implement parameters given in National Mission for Sustainable Habitat. (Para 10.2.3)
- Have Regulation on Fringe Area Development. (Para 10.2.3)
- Create Computerized Database for all ULBs and periodically updated for long & short term planning. (Para 10.12.1)
- Create dedicated cadre in the ULBs for implementation of BUPD Act including strengthening of TCPO. (**Para 10.2.1**)

b. Spatial Planning

- All ULBs to urgently prepare Master Plan and City Development Plan (CDP) including CIP using GIS, and corresponding Detailed Project Reports (DPRs), through outsourcing since requisite in-house skill is not available. (Paras 3.2.5(B) and 3.2.6.16)
- Riverfront Development be a major part of Master Plan. (**Para 3.2.6.14**)
- Urban land use policy be framed (*Box 3.11*). (Para 3.2.5)
- Land bank be setup since availability of land is a serious issue in provision of public goods & services. (Para 10.9.6)

c. Development Plan

- DPCs to prepare Integrated District Plan for both Municipalities and Panchayats as per Art 243ZD. (Para 10.2.1)
- Role of State Planning Board be as suggested by the Working Group on Urban Strategic Planning. (**Para 3.2.5** (e))
- Multi-year Capital Investment Plans be prepared to reach 100 % SLB benchmark over next 3 to 7 years for services like water supply, SWM, sewerage, drainage etc. (Para 10.12.1)

d. Master Plan of Patna

- Operationalize Patna Metropolitan Area Authority and constitute Patna Metropolitan Planning Committee
- Prepare new Master Plan for Greater Patna with an ambitious vision through internationally

reputed consultants (Box 3.10 and Para 3.2.5 B(ii))

(xxiv) Urban Transport:

- Formulate Urban Transport Policy urgently.
- CDPs to have multi-modal transport system. (Para 3.2.7)

(xxv) Budgeting

- The ULBs to prepare outcome based budget timely as per the Manuals, which must be consistent with the long and short term plans that promote strategic priorities of the communities and be uploaded on the website for citizen's feedback.
- Approved budgets not to show any deficits.
- Budget be formulated timely to obviate frequent references to ESC.
- Adequate capacity building of both the elected and official functionaries, be done for preparing budget and using the same for expenditure control.
- Annual Budget to indicate financial outlays under various schemes for Urban Poor also, indicating specific outputs and outcomes. (**Para 10.3**)

(xxvi) Accounting

- All ULBs to migrate to Accrual Based Double Entry Accounting System (DEAS) effective April 01, 2014 and make audited accounts of 14-15 available during first half of 16-17 in order to be eligible for Performance Grant for 16-17. (**Para 10.4.1**)
- All ULBs to adopt RBI's Municipal Finance Information System (MFIS) along with an Integrated Accounting and Revenue Software. (Para 10.4.5)
- All ULBs to prepare Financial Statement and Annual Report timely and upload on website. (Para 10.4.6)
- For sustainable improvements, qualified accountants be appointed on a regular basis apart from contracting CAs (internal auditor) as an interim measure. (**Para 10.4.7**)
- The books of accounts to distinctly capture income of own taxes, non-taxes and devolution and grants as per the 14th FC recommendations. (Para 10.4.2)

(xxvii) Auditing

- Internal control mechanisms at the ULBs be strengthened through regular internal audits to ensure compliance of BMAR, 2014.
- All ULBs to prepare ATR in respect of each

- audit report and submit these reports along with ATRs within 30 days for approval by its Audit Committee and its ESC.
- All Internal, DLFA and AG Audit Reports along with ATR be uploaded on website.
- Copies of all Internal Audit reports be sent to C&AG for necessary action
- Copies of all reports from internal auditors a well as C&AG be sent to Audit Committee within 15 days of submission.
- Audit Committee must take follow up action u/s 95 to 97 of BMA, 2007 or refer to Ombudsman or to Bihar Municipal Vigilance Authority u/s 44 of BMA, 2007. (**Para 10.5**)

(xxviii) Accountability and Transparency (Para 10.19)

- Community be involved in setting key performance indicators (PIs) and actual performance reported back to the community.
- SLBs be publicized for various services,
- Citizen's Charter be updated and disseminated regularly.
- Single window clearance be ensured for approval of Building Permissions, Mutation Certificates, Trade licences, Mobile Towers Registration, etc. (Para 10.19.1)
- Ward Sabhas be made functional. Elections not held since approval of the Rules in 2013. (Para 10.19.2)
- Effective steps be taken to minimize friction between elected and official functionaries. (Para 10.19.5)

(xxix) Urban Housing

- Ongoing programs needs to be scaled up and PMAY '2015-22' implemented effectively.
- Role of market as a provider of housing to the middle & high income groups be examined in the context of REIT, RERD. (Para 3.2.11)

(xxx) Slum improvement & Poverty alleviation Fresh Slum Survey be made.

- Ongoing slum development and urban poverty alleviation programmes be scaled up.
- Social audit of Slum and poverty alleviation programmes be a must. (**Para 3.2.8**)

Comparative statement of Reforms under JnNURM and AMRUT

| Particulars | JnNURM | AMRUT |
|---|--------|-------|
| A. ULB Level Reforms | | |
| 1. Introduce and enhance e-governance | ✓ | ✓ |
| 2. Accrual based double entry system of accounting | ✓ | ✓ |
| 3. Reform property tax with GIS | ✓ | ✓ |
| 4. Improve levy and collection of user charges | ✓ | ✓ |
| 5. Improve municipal tax and fees | ✓ | ✓ |
| 6. Earmark budgets for basic services to the urban poor | ✓ | × |
| 7. Do credit rating of ULBs | × | ✓ |
| B. State Level Reforms | | |
| Implement decentralization measures | ✓ | × |
| 2. Constitute and professionalize municipal cadre | * | ✓ |
| 3. Formulate master plan and City Level Plans | ✓ | ✓ |
| 4. Devolve funds and functions | * | ✓ |
| 5. Review building by-laws (Construction of buildings, rain- | | ✓ |
| water harvesting, reuse of recycled water) | ✓ | |
| 6. Set-up state level financial intermediary | ✓ | ✓ |
| 7. Repeal of ULCRA | ✓ | × |
| 8. Reform Rent Control laws | ✓ | × |
| 9. Audit energy and water uses | * | ✓ |
| 10. Implement Swachh Bharat Mission | * | ✓ |
| 11. Reduce stamp duty to ≤5% | ✓ | × |
| 12. Enact Public Disclosure law | ✓ | × |
| 13. Enact Community Participation law | ✓ | × |
| 14. Assign elected ULBs with city planning function | ✓ | ✓ |
| C. Optional reforms | | |
| Simplify frameworks for land conversion from agricultural | | × |
| to non-agricultural purposes | ✓ | |
| 2. Introduce Property Title Certification System in ULBs. | ✓ | × |
| 3. Administrative reforms (viz reduction in establishment | | × |
| costs by adopting the Voluntary Retirement Scheme (VRS), | | |
| not filling posts falling vacant due to retirement etc., and | | |
| achieving specified milestones.) | ✓ | |
| 4. Structural reforms. (viz reforms in the institutional | | × |
| structures of urban management creation of cadres of | | |
| municipal staff, decentralisation of municipal | | |
| administration etc.) | ✓ | |
| 5. Encourage PPP. | ✓ | ✓ |
| 6. Earmark \geq 20-25% developed land in all housing projects | | × |
| for EWS and LIG category with a system of cross | | |
| subsidisation. | ✓ | |
| 7. Computerise process of registration of land and property. | ✓ | ✓ |

Role and Strategies of Leadership

| | Leadership roles | Strategies for achievement of education quality |
|------------------------------------|---|--|
| Goal and specification model | Goal developer Goal leader Output Goal control Goal developer Goal leader | Develop appropriate institutional mission and goals and establish programmes, plans and standards |
| | Planning facilitator | Lead members to achieve goals, implement plans and programmes, and meet standards |
| Resource-input | • Resource developer | Procure needed resources and inputs |
| model | Resource distributor | Allocate resources to support effective teaching, learning and functioning |
| Process model | Process engineer Process facilitator | Engineer and facilitate smooth and healthy internal process including learning and teaching |
| | | Encourage participation and promote social interactions and positive classroom and institutional climate |
| Satisfaction model | Social leaderSocial satisfier | Create opportunities to satisfy the diverse expectations of all powerful constituencies |
| | | Lead members to satisfy the needs of key stakeholders in teaching and all other activities |
| Legitimacy model | Public relations manager Environmental leader | Establish good public relationship with the community |
| | Accountability builder | Market the institution's strengths and image |
| | | Build up the institutional accountability |
| Absence of problem model | • Supervisor | Lead members to avoid and solve conflicts and problems successfully |
| • | Dysfunction detector Problem shooter | Identify and prevent structural and organisational defects in the institution |
| Organisational learning model | Environmental analyserLearning promoter | Lead members to have a full awareness and analysis of environmental changes and internal barriers |
| | Organisational developer | Promote organisational learning |
| | | Establish a strategic plan for institutional development |

Source: Leadership and Strategy, the Principles and Practice of Educational Management.

Programme for Working Professionals in Urban Development (PWP-UD)

The PWP-UD is a full-time, eight-month Post-Graduate Certificate Programme intended for early and min-career working professionals who want to augment their competencies and professional worth; add significant value to or change their career tracks.

The programme begins with a Foundation Term that introduces key concepts, tools, trends and debates on urban development. This is followed by two specialized concentration tracks:

- (a) Economic Development, Land and Housing.
- (b) Infrastructure Services and Urban Sustainability.

The PWP-UD also offers a series of Skill Labs and Practical, to enable participants to acquire skills, tools and methods vital to urban practice.

Exposure visits of several days each guided by faculty, will offer participants a unique opportunity to observe, debate, and analyse diverse urban contexts in India and abroad.

The course culminates in a supervised, individual project that allows each learner considerable flexibility to apply his/her learning and deepen practical experience in select private, public and civil society institutions to enhance future professional opportunities.

List of Urban Affairs Courses offered at Other Institutes

| SPA (Delhi) | Urban studies of Stanford University (USSU) | University of San Francisco |
|--|--|-----------------------------------|
| Architecture | Urban design with people | Graduate program in urban affairs |
| Planning, development and management of human settlement | Sustainable Urban & Regional Transportation planning | Urban & regional planning |
| Building engineering and management | Contemporary Urban Design in Theory and Practice | History of urbanism |
| Architecture in urban design | Sustainable cities | Urban field study |
| Landscape Architecture | Green mobility for the suburbs of the future | Urban Critical sustainability |

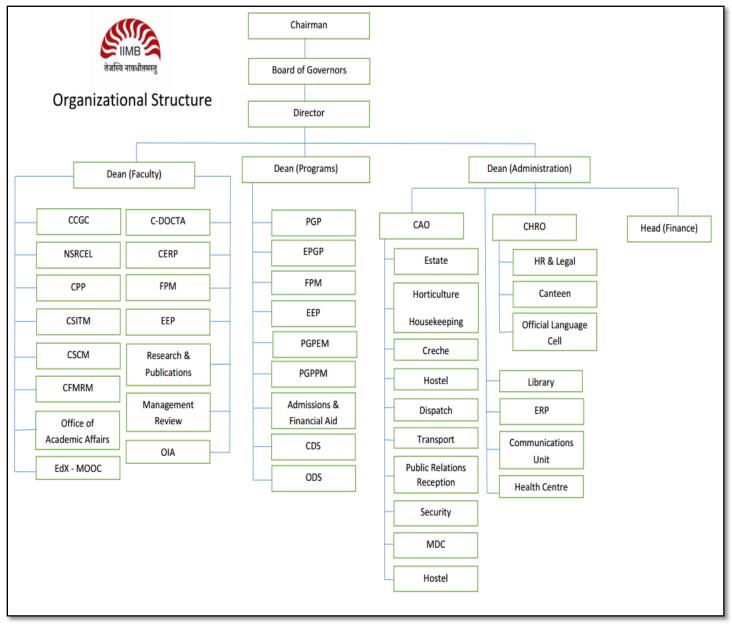
Comparison of Different Housing Options

| Housing | Definition | Features |
|------------------------------|---|---|
| Type | | |
| Autonomous Institute | Affiliated to a Govt. University but does not follow its syllabus or curriculum. Apart from it, some other institutions are granted the permission to autonomously award degrees. These institutes neither affiliate to any university nor are officially called "universities". They fall under the administrative control of the Government Department. These organizations include IITs, NITs, IIMs, IIScs | Academic independence which gives it the freedom to revise the syllabus with time and follow a schedule which is more suitable for the set curriculum. Exams are conducted by the institute itself and are in accordance with what is being taught during the session. Relative grading system where the highest marks obtained by a student decide the marks the others get. So in case of a difficult paper, a low percentage score would not necessarily mean a low GPA. |
| Non- Autonomous | (though these award diplomas, not degrees) and other similar institutes. Affiliated to a Govt. University and follows its prescribed syllabus & | Degrees finally awarded by the affiliated University which generally carries a lot of reputation. Curriculum is common with many other affiliated institutes and is regulated by a |
| Institute | curriculum. | University throughout a certain region (sometimes even an entire state). Easy availability and ample options for books |
| | | (especially local authors) Exams are conducted by the affiliated University. |
| Institute under Deemed | Affiliated to a Private University which has its own course structure. | Admissions are independently conducted (with a separate entrance at times). |
| University | | Absolute academic independence which gives it the freedom to revise the syllabus with time and follow a schedule which is more suitable for the set curriculum. |
| | | Exams are conducted by the Deemed University (which in most cases doesn't have any other institutes offering the same course and in effect means that question papers are prepared by the professors of that institute itself) |

Organization Structure of Reputed Educational Institutions

A- Organization Structure at IIM, Bangalore

Figure 4: Organization Structure at IIM, Bangalore



Source:Right to Information, IIM Bangalore: http://www.iimb.ernet.in/right_to_info

The Institute's apex governing body is the IIMB Society. The general superintendence, direction and control of the affairs of the society and its income and property are vested with the Board of Governors headed by the chairman. The Director is the principal academic and executive officer of the Institute. He is vested with Academic, Financial and General Powers approved by the Board of Governors. The powers of the Director have been sub-delegated to the faculty and officers under him. Dean Academic and Dean Administration, appointed from among faculty, in rotation advice the Director on academic

and administrative issues. Chief Administrative Officer (CAO) assists them in administrative matters. The Financial adviser and Chief Accounts Officer manage the Financial and Accounting functions. The final authority to vet the decisions is the Director, Chairman, Governing Board and IIMB Society.

B- Organization Structure at Harvard University

HARVARD CORPORATION AND BOARD OF PRESIDENT **OVERSEERS** office of the Gove ard Manage Company Executive Vice Provost President Financial Advances in Learning Allied Institutions Campus Services Alumni Affairs and Office of the Ger Development irvard University Human Resources Information and Diversity Services^(*) Public Affairs and Strategy and Technology⁽³⁾ Communication Programs nning and Projec Initiatives Managemen Memorial Church⁽⁶⁾ University Marshal Office of the Assistan to the President for Harvard Library Institutional Diversity and Equity⁽⁴⁾ Office of Technology

Figure 2: Organization Structure at Central Administration, Harvard University

Source: Harvard University Office of Institutional Research: cir.harvard.edu

Harvard Trademark Program

The Harvard Corporation, a seven-member board is responsible for the day-to-day management of the University's finances and business affairs. The President is elected by the Corporation, with the counsel and consent of the Board of Overseers. Significant matters of educational and institutional policy are also brought before the President and Fellows by the President and Deans.

Bye-laws of SUSPA

School of Urban Studies, Planning and Architecture (SUSPA)

Bye-laws of SUSPA Society

1. Short Title

These rules may be called the Rules of School of Urban Studies, Planning and Architecture.

2. Definition

In these Rules, unless the context otherwise requires:

- a) "Chairman" (hereinafter referred to as the Chairperson of Board of Governors) shall mean the chairperson of the Board of Governors appointed under Rule-3
- b) "Board of Governors" shall mean the Board constituted under Rule 4.
- c) "Director" shall mean the Director of the Institute appointed under Rule 5.
- d) "Registrar" shall mean the Registrar appointed under Rule 6.
- e) Administrative Board constituted under Rule 7.
- f) Head of Department constituted under Rule 8.

3. Chairman

The chairman shall be appointed in the manner prescribed who shall be the Head of the SUSPA Society. The subsequent chairman of the Board of Governors shall be elected from among the elected members of the Board of Governors with 3/4th majority. However, the two staff representatives are not eligible to contest for the Chairmanship. The chairman shall hold office for a period of five years, but shall be eligible for re-election for a further period of three years only. The chairman shall, if present, preside at convocation of the Institute for conferring degrees and all meetings of the Governing Board.

4. Board of Governors

- I. The governance of the affairs and finances of the Institute shall be vested in the hands of Governors, who shall consist of not less than 15 members as indicated below.
 - a) A Chairperson (a person with experience in urban affairs, economics or management)
 - b) A representative from the State Planning Board,
 - c) A representative from State Finance Department
 - d) A representative from State HRD
 - e) Three Representative from collaborative Institutions (such as SPA, NIUA, IIHS, CEPT)
 - f) A representative from MHRD
 - g) Three nominees from the Industry
 - h) Head of the Institute
 - i) Expert in application of IT in Urban matters.
 - j) Two members elected from among the academic staff of the Institute.
- II. a) All members of the Board of Governors other than ex- officio members shall hold office for a period of three years from the date of their election or till the next annual general meeting, whichever is later.
 - b) Casual vacancies in the Board of Governors shall be filled by nomination by the Board of Governors, and such member or members shall hold office for the unexpired period of the term of the elected members of the Board.

Explanation: Casual vacancy means a vacancy caused by resignation or death of the member.

- III. Apart from the power vested in the Board of Governors over the management of the affairs and finances general of the Institute, the Board of Governors shall have the following specific powers:
 - a) To constitute a Finance Committee and such other committees or sub committees as provided in the bye laws and to delegate to them such powers as prescribed.
 - b) To consider the Director's annual report on the working of the Institute and submit the same to the Annual General Body Meeting of the Institute.
 - c) To consider and pass the audited accounts and the annual budget estimates of the Institute presented by the Director and report the same to the Annual General Body Meeting of the Institute.
 - d) To authorize and sanction expenditure of the funds of the Institute.
- e) To create and maintain academic, research, administrative and other posts in the Institute, fix the amount of their remuneration and define their duties.
- f) To make appointments to administrative, teaching, research and other staff of the Institute.
- g) To enter into arrangements with the Government of India, State Governments and other public or private organizations or individuals for furtherance of its objective, for implementation of its programs and for securing and accepting endowments, grants in aid, donations or gifts on mutually agreed terms and conditions, provided that the conditions of such grant in aid, donations or gifts shall not be inconsistent or in conflict with the objectives of the Institute or with the provisions of these Rules.
- h) To acquire by gift, purchase, lease or otherwise any property, movable or immovable, which may be necessary or convenient for the purposes of the Institute and to construct, alter and maintain any building or buildings for the purpose of the Institute.
- i) To draw, make, accept, endorse, discount and negotiate Government of India and other promissory notes, Bills of exchange, cheques or other negotiable instruments.
- j) To invest any surplus funds of the Society not needed immediately for research in accordance with the provisions contained in the Income Tax Act, 1961, and the Board of Governors shall have powers to sell or transfer such investments.
- k) To sell, transfer, lease or otherwise dispose of any movable or immovable property of the Institute
- 1) The Board of Governors shall have the power to make bye-laws for the conduct of the administration or affairs of the Institute. However, such bye-laws shall not be inconsistent with these Rules and the Memorandum of Association.
- m) The Board of Governors shall be the full and final authority on any matter concerning the governance of the Institute.

5. Director

- I. The Director shall be appointed by the Chairman from a panel of not less than three persons who shall be recommended by a Committee consisting of three Board members:
 Provided that, if the Chairman does not approve of any of the persons so recommended, he may call for fresh recommendations.
- II. a) The Director shall be a whole-time salaried officer of the Institute.
 - b) The Director shall hold office for a term of three years from the date on which he enters upon his office or until he attains the age of 67 years, whichever is earlier, and shall, on the expiration of his term of office be eligible for reappointment to that office for three years period only.

- III. The emoluments and terms and conditions of service of the Director shall be as follows:
 - a) The post of the Director shall carry the scale of pay fixed by the competent authority. The Director shall be paid allowances as are applicable to other employees of the University. He shall also be entitled to the use of a furnished residence without payment of rent throughout his term of office.
 - b) The Director shall be entitled to travelling allowances at such rates as may be fixed by the Board of Governors.
 - c) The Director shall be entitled to leave on full pay for one-eleventh of the period spent by him on active service.
 - d) The Director shall also be entitled, on medical grounds or otherwise than on medical grounds, to leave without pay for a period not exceeding two month during the term of his office:

Provided that such leave may be converted into leave on full pay to the extent to which he will be entitled to leave under sub-clause (c)

e) The authority competent to sanction leave to the Director shall be the Chairman:

Provided that if the office of the Chairman is vacant, the Board of Governors shall be competent to sanction leave to the Director.

IV. Notwithstanding anything contained in Clause (III), the Board of Governors may with previous approval of the Chairman, vary the emoluments and all or any of the conditions of service of the Director at the time of his appointment.

6. Registrar

The Registrar of the Institute shall be appointed by the Director on the recommendations of the duly constituted Selection Committee and such appointment shall be reported to the Board of Governors in accordance with the bye-laws. Her/his powers and functions will be prescribed by the bye-laws.

7. Administrative Board

- I. a) The Director shall be the Head of the Administrative Board.
 - b) The members of Administrative Board shall be appointed by the Director on the recommendations of the duly constituted Selection Committee and such appointment shall be reported to the Board of Governors.
 - c) The number of Members of the Administrative Board shall be restricted to 6 members.
 - d) All members of the Administrative Board shall hold office for a term of two years and shall be eligible for re-election for one more term. The term of the members shall commence on such date as may be notified.
 - e) Four members of the Administrative Board shall form the quorum.
- II. Administrative Board is responsible for smooth functioning of all the authoritative committees in the Institute namely:
 - a) Academic Committee
 - b) Finance Committee
 - c) Human Resource Committee
 - d) Infrastructure Development and Support committee
 - e) Research Committee

- III. The Administrative Board shall, in addition to all other powers vested in it, have the following powers, duties and functions, namely:
 - a) To report on any matter referred to it by the Board of Governors
 - b) To make proposals to the Board of Governors for the establishment of Departments, Special Centers, Specialized Laboratories, Libraries
 - c) To formulate, modify or revise schemes for the organization of, and assignment of subjects to Academic and Research centers of the Institute
 - d) To consider proposals submitted by the Academic and Research Centers
 - e) To promote research within the Institution and to require, from time to time reports on such research
 - f) To make recommendations to the Board of Governors with regard to the creation and abolition of teaching posts in the Institution and the classification of the said posts and the emoluments and duties attaching thereto
 - g) To appoint Committees for admission to the University;
 - h) To publish lists of prescribed or recommended textbooks and to publish the syllabuses of prescribed courses of study;
 - i) To make such arrangements for the instruction and examination of persons, not being members of the Institution, as may be necessary
 - j) To make arrangements for the conduct of examinations and to fix dates for holding them
 - k) to make recommendations for the conferment of honorary degrees and to confer or grant degrees, academic distinctions, honors', diplomas, licenses, titles and marks of honor
 - 1) To make proposals to the Board of Governors for the institution of fellowships, scholarships, studentships, medals and prizes and to award the same
 - m) to perform, in relation to academic matters, all such duties and to do all such acts as may be necessary for the proper carrying out of the activities of the Institute.
 - n) To manage and regulate the finances, accounts, investments, property, business and all other administrative affairs of the Institute and, for that purpose, to appoint such agents as it many think fit
 - o) To provide the buildings, premises, furniture, apparatus and other means needed for carrying on the work of the Institute
 - p) To entertain, adjudicate upon, and if it thinks fit, to redress any grievances of the salaried officers, the teaching staff and other employees of the University who may for any reasons feel aggrieved:

Provided that, in matters of discipline and punishment, where the final power has been vested in the Vice-Chancellor or any other officer of the University, no appeal shall lie to the Executive Council;

8. General Meetings

I. a) The Annual General Body Meeting of the Institute shall be held once every year at such time, date and place as the Chairman may decide. At this meeting called the Annual General Body Meeting, the report of the Management of the Institute for the previous year beginning from 1 April and ending 31 March, together with an audited copy of the balance sheet, income and expenditure account and the auditor's report and any other matter that may be

placed before it by the Board of Governors shall be taken up for approval.

- b) The first Annual General Body Meeting shall be held by the Institute within 18 months of its registration. The next Annual General Body Meeting of the Institute shall be held within 9 months after the expiry of the year beginning from 1st April and ending on 31 March, in which the first Annual General Body Meeting shall be held; and thereafter the Annual General Body Meeting shall be held within 9 months after the expiry of the year.
- c) A Special General Body Meeting may be convened at any time on the requisition of the Chairman or on the requisition of not less than one third of the number of members of the Board of Governors, or one tenth of the total number of the members of the Institute entitled to vote who shall state in writing the business for which the meeting is to be convened and the Board of Governors shall, within ten days from the date of the requisition, proceed duly to call a meeting for the consideration of the business stated on a day not later than thirty days from the date of receipt of the requisition.
- d) All meetings shall be called by notices under the signature of the Registrar or any other officer authorized in this behalf by the Director.
- e) Every notice calling a meeting shall state the date, time and place at which such meeting shall be held and shall be communicated in writing to every member at the address mentioned in the Register of members not less than 21 clear days before the date appointed for the Annual General Body Meeting and 15 days for a Special Meeting.
- f) If a member has no registered address in India and/or has not supplied to the Institute an address within India for giving notice to her/him, a notice of meeting advertised in a newspaper in Hindi and a newspaper in English or any other language circulating in the neighborhood to her/him on the day on which the advertisement appears in the newspaper shall be deemed sufficient for all purposes.
- g) The Chairman shall preside at all ordinary or special meetings. In her/his absence, the Director shall preside. In the absence of both, the members present shall elect the Chairperson of the meeting from amongst themselves.
- h) Two-third of the members shall form the quorum. If there is no quorum at the Meeting, the meeting shall be adjourned for half-an hour and it will then be held even if no quorum is present.
- i) The procedure to be followed at the meeting shall be laid down in the bye-laws framed by the Board of Governors.
- II. Once in every year on or before the fourteenth day after the Annual General Body Meeting of the Institute a list of documents as required under Section 13 of the Societies Registration Act, 1860 shall be filed with the Registrar of Societies.
- III. The Auditors for auditing the annual accounts of the Institute shall be appointed in the Annual General Body Meeting.
- IV. On the dissolution of the Institute if there shall remain, after liquidation of its debts and liabilities any property whatsoever, the same shall not be paid or distributed among its members but shall be transferred to some other similar Institute or to the Government for the promotion of similar objects as required under Sections of the Societies Registration Act, 1860.

9. Head of Department

a) Every head of department for each of the six Academic and Research centers shall be appointed by the Director from amongst the Professors of the School for a period of two years and he shall be eligible for reappointment:

Provided that when the office of the Head of Department is vacant or when Head of Department is, by reason of illness or absence for any other cause, unable to perform the duties of his office, the duties of the office shall be performed by such person as the Director may appoint for the purpose.

- b) Head of Department shall be responsible for the conduct and standard of teaching and research in the School. He shall have such other functions as may be prescribed by the Director.
- c) The Head of Department shall have the right to be present and to speak at any meeting of a board or committee of the School, as the case may be, but not the right to vote thereat unless he is a member thereof.

10. Meeting of the Board of Governors

- I. a) The Board of Governors shall meet not less than three times during every calendar year at such time, date and place as the Chairperson may decide. The interval between any two consecutive meetings, shall, however, not be more than six months.
 - b) The meetings shall be called by notice under the signature of the Registrar or any other officer authorized in this behalf by the Chairman and communicated in writing to each member of the Board of Governors at the address mentioned in the Register of Members not less than 15 days before the date fixed for the Meeting. Provided that the Chairperson may call a meeting of the Board of Governors at such shorter notice as may be expedient.
 - c) One third of the number of members on the Board of Governors shall form the quorum. The requirements of quorum shall not, however, apply to adjourned meetings.
 - d) The procedure to be followed at the meetings may be laid down in the bye-laws framed by the Board of Governors.
- II. The Board of Governors may dispose of urgent matters by circulating papers, if so desired by the Chairman. All resolutions and decisions thus made shall be reported at the next meeting of the Board of Governors.

11. Alteration of Memorandum of Association and Rules and Regulations

a) Whenever it shall appear to the Board of Governors of the Institute that it is advisable to alter, extend or abridge the objects for which the Institute has been established, as specified in Indian Societies Registration Act 1860, the Board of Governors may submit a proposition to the members of the Institute in a written or printed report, and may convene a Special General Body Meeting for the consideration thereof according to the rules and regulations. No such proposition shall be deemed to have been approved unless such reports have been delivered or sent by registered post to every member of the Institute 21 days previous to the date of the Special General Body Meeting convened by the Board of Governors for the consideration thereof, and unless such proposition shall have been agreed to by the votes cast in favor of the proposition by

members who being entitled so to do, and such votes are not less than three times the number of votes, if any, cast against the resolution by members so entitled and voting and confirmed by a similar majority of votes at a second Special General Body Meeting convened by the Board of Governors after an interval of 30 days after the former meeting.

- b) Whenever it shall appear to the Board of Governors of the Institute a need to amend the name and rules and regulations of the Institute, the Board of Governors may submit the proposal to a Special General Body Meeting convened for the purpose of which notice shall have been delivered or sent by registered post to every member of the Institute 21 days previous to date of the Special General Body Meeting and the resolution proposing the amendment is passed by the votes cast in favor of the resolution by members who are entitled so to do, and such votes are notless than three times the number of votes, if any, cast against the resolution by members so entitled and voting.
- c) No amendment to Memorandum of Association/Rules and Regulations shall be made which may prove to be repugnant to the provisions of Sections 215, 11, 12 and 13 and 80 (G) of the Income Tax Act 1961 as amended from time to time. No amendment involving matters of income tax or exemption thereof shall be carried out without the prior approval of the Commissioner of Income Tax.

12. Institution Teachers

- I. a) Teachers of the Institution shall be of two classes, namely: -
 - (i) Appointed teachers of the Institution
 - (ii) Recognized teachers of the Institution
 - b) Appointed teachers shall be persons appointed by the Administrative Board as Honorary Professors, Emeritus Professors, Readers or Lecturers or otherwise as teachers of the Institute.
 - c) Recognised teachers shall be the members of the staff of a recognised institution other than School of urban affairs, planning & architecture;

Provided that no such member of the staff shall be deemed to be a recognized teacher unless he is recognized by the Administrative Board as a Professor, Reader or in any other capacity as a teacher of the Institution.

- d) The qualifications of recognized teachers of the Institute shall be such as may be prescribed
- e) All applications for the recognition of teachers of the Institute shall be made in such manner as may be laid down by the Regulations made by the Administrative Board in that behalf.
- f) There shall be Human Resource Committees constituted for this purpose and making recommendations to the Administrative Board for appointment to the posts of Professor, Associate Professor, Assistant Professor, Registrar, Finance Officer, and Librarian.
- II. a) If the Administrative Board is unable to accept any recommendation made by the Human Resource Committee, it may remit the same to the Human Resource Committee for reconsideration and if the difference is not resolved, the Administrative Board shall record its reasons and submit the case to the Director for orders.
 - b) Every teacher and salaried officer and such other employees shall be appointed under a

- written contract, which shall be lodged with the Institution and a copy thereof shall be furnished to the officer or teacher or employee concerned.
- III. a) Where there is an allegation of misconduct against a teacher, the Director may, if he thinks fit, by order in writing, place the teacher under suspension and shall forthwith report to the Administrative Board the circumstances in which the order was made:
 - Provided that the Executive Council may, if it is of the opinion, that the circumstances of the case do not warrant the suspension of the teacher revoke that order.
 - b) Notwithstanding anything contained in the terms of his contract of service or of his appointment, the Administrative Board shall be entitled to remove a teacher on the ground of misconduct.
 - c) Save as aforesaid, the Administrative Board shall not be entitled to remove a teacher except for good cause and after giving two months' notice in writing or payment of two months' salary in lieu of notice.
 - d) No teacher shall be removed under Clause III (a) or under Clause III (b) until he has been given a reasonable opportunity of showing cause against the action proposed to be taken in regard to him.
 - e) The removal of a teacher shall require a two-thirds majority of the members of the Administrative Board present and voting.
 - f) The removal of a teacher shall take effect from the date on which the order of removal is made.
 - g) Provided that where a teacher is under suspension at the time of his removal, the removal shall take effect on the date on which he was placed under suspension.

Draft Advertisement for the Position of Director

Government of Bihar has established a school of Urban Affairs, Planning and Architecture namely SUSPA. The Institute is expected to impart quality education and undertake research, capacity building and consultancy activities. It is looking for a dynamic person corresponding to the following profile to lead the Institute.

- Lead the overall strategic planning, providing directions for the institute and contribute to the strategic development and management of the Institute
- Oversee the implementation of the academic programmes and manage personnel to achieve the stated objectives
- Actively lead, and support change initiatives related to strategy, Organization, common values, and roll out new policies as well as ensure Organizational learning
- Responsible for generating funding from international and bilateral agencies, corporations, and individuals to continue and aggressively expand project activities
- Be impartial in his conduct with organization, stakeholders, students, teachers and staff
- Ensure the right people management, optimizing the Organization, ensuring that people with the right competencies are performing in the right roles, at the right time
- Responsible for overall programme design and proposal development; programme oversight to ensure a high standard and quality of implementation
- Represents the Institute in formal and informal meetings with government officials, international agencies, and other relevant stakeholders
- Lead and coordinate the programme including planning and implementing overall programme
- Ensure the highest technical and professional standards in the Centre's service delivery, training programmes and advisory services to stakeholders
- Interacting with local, national and international institutions and Organizations and collaborators to identify priorities and opportunities and for developing collaborative programmes

Minimum Qualifications Required

For this demanding and challenging position, the Institute is looking for a candidate corresponding to the following profile:

- Degree in Urban Affairs and Management with experience in heading a major institution
- Minimum of 15 years' experience in a leading position
- Good leadership qualities with strategic vision
- Excellent communication skills

Duration: Initially for three years; extendable subject to performance. **Remuneration:** Remuneration is commensurate with experience and qualifications

AICTE Norms for Urban Studies

Norms for Intake and Number of Courses

| | | AIC | CTE | SU | ISPA |
|------------------------------|------------------------|---------------------------------|-------------------|--------------------|-------------------|
| | Intake per Division | Maximum No. of Division/s | Maximum Intake | No. of Division | Maximum Intake |
| Under Graduate Diploma Level | 60 | 6 | 360 | 2 | 120 |
| Post Graduate Diploma Level | 30 | 6 | 180 | 4 | 120 |

Norms for Land Requirement and Building Space for Technical Institution

| | A | ICTE | | | | | SUSPA | |
|--|----------------|-------------------------------|----------------|--------------------|-----|-------------------------------|--------------------|----------------------|
| | UG Programs | Stand alone PG Programs | UG Programs | No. of Division | _ | Stand alone PG Programs | No. of Division | Total PG Programs |
| Land Area Requirement (in acres) | 1.00 | 1.00 | 2 | 2 | 4 | 1.5 | 4 | 6 |
| Total Land Area Required for SUSPA | | | | | 6+4 | =10 | | |

AICTE Norms for Instructional Area

| | Class Rooms | Library | Auditorium |
|-------------------------------|------------------|---------|------------|
| Carpet Area in sqft. Per room | 710 | 1600 | 4300 |
| No. of Rooms Required | No. of Divisions | 1 | 1 |

AICTE Norms for Administrative Area

| | Director Office | Cabins for HOD's | Faculty Rooms | Board Room | Placement Office | Pantry |
|-------------------------------|--------------------|---------------------|------------------|---------------|---------------------|--------|
| Carpet Area in sqft. Per room | 300 | 100 | 50 | 200 | 300 | 100 |
| No. of Rooms Required | 1 | - | A | 1 | - | 1 |

A= Student Intake/15

AICTE Norms for Hostel Area

| | Boy's Common Room | Girl's Common Room | Cafeteria | Sick Room | Stationery Store | Toilets |
|-------------------------------|----------------------|-----------------------|-----------|-----------|---------------------|----------|
| Carpet Area in sqft. Per room | 1000 | 1000 | 1500 | 100 | 100 | 3700 |
| No. of Rooms Required | 1 | 1 | 1 | 1 | 1 | Adequate |

Assumptions Sheet Expenditure Assumptions

| Parameter | | |
|-------------------------------------|---|---|
| Manpower Plan | | |
| Strength of core team | Y1: 13 Y2: 23 Y3: 30 Y4: 40 | Gradual increase in core team with an aim to get personnel at various levels for all seven areas of specialization |
| Strength of Administrative team | Y1: 18 Y2: 20 Y3: 22 Y4: 28 | The set of professionals for administrative functions would include officers for Admin, Finance, IT, Library, Research as well as support staff |
| Salary Structure | Rs. 70,000 to Rs. 1,30,000 per month (for CEO, Director, Senior fellow and fellow) Group-B- Rs. 30,000 to Rs. 60,000 per month (Research Associates, Administrative Officers) Support staff- Rs. 10,000 to Rs. 30,000 per month | It should broadly be in line with seventh pay commission recommendations |
| Chair Professional | Y1: 1 Y2: 2 Y3: 3 Y4: 5 Y5: 6 | Inferences from similar organizations and discussions with stakeholders |
| IT Infrastructure | | |
| Vendor for IT Support services | Rs. 40 lakh each year | Based on State Govt. Practices |
| Number of Desktops/ Laptops | Y1: 15 Y2: + 12 Y3: +12 Y4: +15 | Assigned to professionals, research associates and support staff as and when they are appointed |
| Average cost per desktop/ Laptop | Rs. 45,000 | Based on State Govt. practices |
| Server Requirement | Unit: 2 Cost per unit: Rs. 10 lakh | Based on State Govt. practices |
| Travel | | |
| International travel | No. of Trips Y1: 3 Y2: 5 Y3: 8 | Gradual increase to match with the envisaged workload/ activity levels |
| | Cost per trip per person: 1.5 lakh – 2 lakh | Cost based on State Govt. Practices |

| Research Colloquium | | |
|---|--|--|
| | Cost: To be decided for each year | practices |
| | programme, for an academic year | Cost is based on State Govt. |
| | No. of participants: 30 per | be initiated from Y3 onwards |
| | Y3: 5 Y4: 10 | established and core team is appointed, these events would |
| | Y2: 0 | only after the centre is |
| | Y1: 0 | programmes can be conducted |
| Training programmes | No. of events | As the in-centre training |
| | participant | |
| | Cost: Rs. 5000 per day per | |
| | event, for 2 days | |
| | No. of participants: >30 per | |
| | Y4: 7 | practices |
| | Y2: 0 Y3: 3 | Cost is based on State Govt. |
| | Y1: 0 | from Y3 onwards. |
| Seminars workshops | No. of events | These events would be initiated |
| | participant | |
| | Cost: Rs. 5000 per day per | |
| | event, for 2 days | |
| | No. of participants: >15 per | practices |
| | Y3: 10 | Cost is based on State Govt. |
| | Y2: 5 | increase in the level of activity. |
| 210 210 1 40100/1 1 0 2 | Y1: 3 | Round Tables/ FGD's with |
| Round Tables/ FGD's | No. of events | Gradual increase in number of |
| Activities to be organized | 1 | 1 |
| excluding land | 570 (amiuai) | Based on State Govt. practices |
| Maintenance cost of fixed assets | 3% (annual) | Based on State Govt. practices |
| assets | 270 (aliffuar) | Based on State Govt. practices |
| Maintenance Insurance cost of the fixed | 2% (annual) | Resed on State Court prestings |
| Maintananaa | year | |
| Training of staff | | Based on State Govt. practices |
| Public Relations agency Training of staff | Rs. 30 lakh per year Rs. 30 lakh- Rs. 35 lakh each | Based on State Govt. practices |
| Public Palations agangy | year Re 30 lakh per year | Rasad on State Court prestiess |
| Stationery cost | Rs. 50, 000 – Rs. 1 lakh each | Based on State Govt. practices |
| Leased line cost | Rs. 10 lakh each year | Based on State Govt. practices |
| Training and Miscellaneous Ex | | |
| | lakh | |
| | Cost per year per vehicle: Rs 3 | |
| Vehicle Hire | No. of vehicles: 2 | Based on State Govt. practices |
| | 25000 | practices |
| | Cost per trip per person: Rs. | Cost based on State Govt. |
| | Y3:60 | 12.2.2.3 |
| | Y2: 50 | activity levels |
| | Y1: 35 | the envisaged workload/ |

| | Y1: 2 | Gradual increase based on la1 |
|--|--|---------------------------------------|
| Research through Individuals | Y2: 5 | Gradual increase based on level |
| | | of activity, |
| | Y3: 10 | Cost based on State Govt. |
| | One research study per | practices |
| | Individual | |
| | Cost: Rs. 2 lakh per research | |
| | study | |
| Research through Institutions | Y1: 3 | Increase based on envisaged |
| | Y2: 4 | growth in activity, |
| | Y3: 7 | Cost based on State Govt. |
| | One research study per | practices |
| | Institution | |
| | Cost: Rs. 5 lakh per research | |
| | study | |
| Documentation of best practices | Cost: Rs. 3 lakh per | Based on State Govt. practices |
| | documentation | |
| Publications | Leaflets and brochures: 3 each | Leaflets and brochures about |
| | year | Institute, academic |
| | Cost per 1000 copies: Rs. | programmes, Admission |
| | 50,000 | process, innovations, placement |
| | Reports: | partners, research findings |
| | Cost per 1000 copies: Rs. 1 lakh | Number of reports to be |
| | Toolkits, Manuals and | published every year would be |
| | guidelines | determined by the research and |
| | Cost per 1000 copies: Rs. | consultancy projects undertaken |
| | 30,000 | by individuals |
| | | Cost based on State Govt. |
| | | practices |
| Other overall Assumptions | | |
| Cost escalation per annum | 5% | Based on pattern trend in WPI |
| | | inflation |
| Contingency | 1% | Covers unforeseen expenditure, |
| • | | taken as % of total cost |
| D1! | 1.4*carpet area | AICTE norms |
| riinth area | | |
| Plinth area Grant | | |
| Plinth area Grant State Government Grant | | Inferences from similar |
| Grant | Y1, Y2, Y3 | Inferences from similar organizations |
| Grant | Y1, Y2, Y3 The grant requirement from | Inferences from similar organizations |
| Grant | Y1, Y2, Y3 The grant requirement from State Government would match | |
| Grant | Y1, Y2, Y3 The grant requirement from State Government would match the total expenditure in the first | |
| Grant | Y1, Y2, Y3 The grant requirement from State Government would match the total expenditure in the first three years | |
| Grant | Y1, Y2, Y3 The grant requirement from State Government would match the total expenditure in the first three years Y4 onwards | |
| Grant | Y1, Y2, Y3 The grant requirement from State Government would match the total expenditure in the first three years Y4 onwards The grant component of state | |
| Grant | Y1, Y2, Y3 The grant requirement from State Government would match the total expenditure in the first three years Y4 onwards The grant component of state government would equal the | |
| Grant | Y1, Y2, Y3 The grant requirement from State Government would match the total expenditure in the first three years Y4 onwards The grant component of state government would equal the total expenditure minus the | |
| Grant | Y1, Y2, Y3 The grant requirement from State Government would match the total expenditure in the first three years Y4 onwards The grant component of state government would equal the total expenditure minus the income from academic and | |
| Grant | Y1, Y2, Y3 The grant requirement from State Government would match the total expenditure in the first three years Y4 onwards The grant component of state government would equal the total expenditure minus the income from academic and other activities and grant from | |
| Grant State Government Grant | Y1, Y2, Y3 The grant requirement from State Government would match the total expenditure in the first three years Y4 onwards The grant component of state government would equal the total expenditure minus the income from academic and other activities and grant from other sources | organizations |
| Grant | Y1, Y2, Y3 The grant requirement from State Government would match the total expenditure in the first three years Y4 onwards The grant component of state government would equal the total expenditure minus the income from academic and other activities and grant from other sources Y1: 0% | Inferences from similar |
| Grant State Government Grant | Y1, Y2, Y3 The grant requirement from State Government would match the total expenditure in the first three years Y4 onwards The grant component of state government would equal the total expenditure minus the income from academic and other activities and grant from other sources | organizations |

| Consulting assignments | Y3: 2 | Inferences from similar |
|------------------------|-----------------------------|-------------------------|
| | Y4: 4 | organizations |
| | Y5: 7 | |
| | Consultancy fees: Rs Per | |
| | assignment | |
| | (plus an increase of 5% per | |
| | annum) | |
| Research Assignments | - | Inferences from similar |
| | | organizations |
| | | |

Marketing Mix components

| | 14 D | | |
|-----------|---|--|--|
| Product | 1. Range (UG or PG courses or both) | | |
| | 2. Quality Level (To follow International or National Teaching Standards) | | |
| | 3. Brand Name (to create, increase and maintain the brand value and create | | |
| | strong association of brand with product) | | |
| | 4. Post Transactional Service (The alumni network and building | | |
| | Relationships) Annexure 8.2 | | |
| Price | 5. Levels (single or multiple) | | |
| | 6. Discounts (Allowed to special classes or not) | | |
| | 7. Allowances (Provided to teachers or not) | | |
| | 8. Payment Terms (separate for students and teachers and staffs; Instalment system) | | |
| | 9. Consumers Perceived Value (Perceived Value < or > Price) | | |
| | 10.Quality/ Price Relationship (Dissatisfied/ Satisfied or Delighted customer) | | |
| Place | 11. Location (Ease of Travel, Comfort) | | |
| | 12. Distribution Channels | | |
| | 13. Distribution Coverage | | |
| Promotion | 14. Advertising (In magazines, Journals etc) | | |
| Promotion | 15. Personal selling (word of mouth publicity) | | |
| | 16. Sales Promotion (Not Required here) | | |
| | 17. Publicity (Through Public seminars, newspapers, Social marketing) | | |
| | 18. Public Relations (Through Opinion leaders) | | |
| | 16. Tublic Relations (Through Opinion leaders) | | |
| | 19. Personnel (To keep adequate no. of people & provide comfortable working | | |
| People | environment) | | |
| | 20. Training (Through seminars and development programmes) | | |
| | 21. Commitment (inculcate feeling of ownership with the Institution) | | |
| | 22. Incentives (Provide Fair and timely remuneration) | | |
| | 23. Attitudes (To look for Passionate and dedicated people) | | |
| | 24. Customer Contact (Provide ease of communication to customer) | | |
| Physical | | | |
| Evidence | 25. Environment (Infrastructure, culture within campus) | | |
| | 26. Furnishings (of the classrooms, Offices, Library, Auditorium etc | | |
| | 27. Layout | | |
| | 28. Noise Levels (Design plan to keep minimum noise levels from reaching | | |
| | class) | | |
| Process | 29. Policies | | |
| | 30. Procedures | | |
| | 31. Mechanisms | | |
| | 32. Employee Discretion | | |
| | 33. Customer Involvement | | |
| | 34. Flow of Activities | | |
| | | | |

Components of Business Model Canvas

- 1. Key Activities: The most important activities in executing value proposition.
- 2. **Key Resources:** The resources that is necessary to create value for the customer. They are considered an asset to a company, which are needed in order to sustain and support the business. They can be human, financial, physical and intellectual.
- 3. *Key Partners:* In order to optimize operations and reduce risks of a business model, organization usually cultivate partnering relationships so they can focus on their core activity. Complementary alliances can also be considered through joint ventures, strategic alliances between competitors or non-competitors.
- 4. *Value Propositions:* The collection of products and services offered to meet the needs of its customers. The value proposition provides value through various elements such as newness, performance, customization, design, brand/status, price, cost reduction, risk reduction, accessibility, and convenience.

The value propositions may be:

- Quantitative- price and efficiency
- Qualitative- overall customer experience and outcome
- 5. *Customer Segments:* To build an effective business model, a company must identify which customers it tries to serve. Various sets of customers can be segmented based on the different needs and attributes to ensure appropriate implementation of corporate strategy meets the characteristics of selected group of clients.
- 6. *Channels:* A company can deliver its value proposition to its targeted customers through different channels. Effective channels will distribute a company's value proposition in ways that are fast, efficient and cost effective. An organization can reach its clients either through its own channels, partner channels, or a combination of both.
- 13. *Customer Relationships:* To ensure the survival and success of any businesses, companies must identify the type of relationship they want to create with their customer segments. Various forms of customer relationships include Personal Assistance, self Service, automated Service, Cocreation etc.
- 14. *Cost Structure:* This describes the most important monetary consequences while operating under different business models.

Classes of Business Structures:

- α. Cost-Driven This business model focuses on minimizing all costs and having no frills.
- β. Value-Driven- Less concerned with cost, this business model focuses on creating value for their products and services.
- 15. *Revenue Streams:* The way a company makes income from each customer segment. Several ways to generate a revenue stream such as Usage fee, Asset Sale, Licensing, advertising etc.